# JELLY GLASSES

WE CAN SUPPLY THEM.

We think we can sell them at prices which will suit you.

Possibly we can save you some money.

It will cost you ONE CENT to get our figures.

You can't lose much.

Try it.

## GOWANS, KENT & CO.

TORONTO.

WILL TICKLE THE SAUCIEST PALATE.

## ATERSON'S **WOR'STER** SAUCE ossesses a

eculiar

iquancy and zest leasing the Consumer, and roviding a satisfactory rofit to the Grocer.

repared by R. PATERSON & SONS, roprietors and Manufacturers of ATERSON'S "Camp" Coffee Essence. ATERSON'S "Eureka" Chutnee Pickles, &c.

Agents—ROSE & LAFLAMME, MONTREAL 



## THE Brilliant St. Antoine

POLISH.

... M OST useful for Household Articles Musical In-struments, Jewellery, Harness, Sporting Goods, Buyeles etc. Brilliant St. Antonie not only gives a better polish than any other composition, but the articles cleaned Try it and you will see!

THE VICTORIA CHEMICAL WORKS CO. MONTREAL

### **CENERAL MERCHANTS**

and other Dealers, who are regular subscribers to THE CANADIAN GROCER, wishing copies of:

The Canadian Hardware and Metal Merchant. The Canadian Dry Goods Review.

The Bookseller and Stationer.

The Paper and Pulp News.

The Canadian Printer and Publisher.

Plumbing and Steamfitting.

May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application.

MacLean Publishing Co. Limited

## BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

#### Pitfalls of the Dry Goods Trade

Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

#### Buying, Selling and Handling of Teas

Three valuable articles full of ideas and suggestions for grocery men.

#### Causes of Failure in the Hardware Trade

and how avoided. Three comprehensive prize essays reprinted from HARDWARE AND METAL.

#### Necessary Books for a Retailer

By a practical accountant. This treatise deals with sys-tems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above | Cents

#### Credits, Collections and their Management a most complete and comprehensive work of great importance to any business man. - \$1.50.

Address

The MacLean Publishing Co. Limited TORONTO and MONTREAL

CHARLES F. CLARK.

J. CHITTENDEN,

鑩

ESTABLISHED 1849.

### THE BRADSTREET MERCANTILE AGENCY THE BRADSTREET COMPANY,

Executive Offices.

MOS. 346-348 BROADWAY, NEW YORK
Offices in the principal cities of the United States
Comada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and
financially, the strongest organization of its
kind-working in one interest and under cus
management—with wider ramifications, with
more capital invested in the business, and it
expends more money every year for the collection and dissemination of information than any
similar institution in the world.

Torongo Operiors—McKinnon Building

TORONTO OFFICES-McKinnon Building Cor. Jordan and Melinda Sts. THOS. O. IRVING, Superintendent

# 'WELLINGTON' KNIFE POLIS

The Original and only Genuine Preparation for Cleaning Cutlery.

### JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and

Wellington Mills, London, England REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL'