

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 601-BOSTON

015-CONSTRUCTION INDUSTRY  
UNITED STATES OF AMERICA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

PREPARE CATALOGUE SHOW PRE-BUILT HOUSING.  
PROMOTE BOSS SYSTEM TO CONSTRUCTION INDUSTRY.

EXPOSE CANADIAN PRODUCERS TO U.S. MARKET.  
EXPAND PENETRATION OF MARKET.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 \*PARTICIPATION BY 21 COMPANIES IN AMERICA EAST  
\*INFO BOOTH NORTHEAST CONSTRUCTION EXPO.

\*21 COS SIGNED 6 AGENCY AGREEMENTS & \$183,000 IN SALES TO DATE. PROSPECTS FOR SIGNIFICANT ADDITIONAL SALES IN NEXT 6 MONTHS VERY GOOD. \*HOSTED 2 CDN COS WITH DISPLAYS. DRIE MISSION OF 5 COYS FROM N.S. & OTHER FIRMS. FOLLOW-UP STILL IN PROG.