

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 401-ANKARA

004-DEFENCE PROGRAMS, PRODUCTS, SERV
TURKEY

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

FOLLOW-UP ON CONTACTS MADE WITH PRESIDENT OF DIDS

INCREASE IN AWARENESS OF CANADIAN PRODUCTS
AND CAPABILITIES.

ANALYSIS OF OPPORTUNITIES OFFERED UNDER TURKISH ARMY MODERNIZA-
TION PROGRAM.

INCREASE AWARENESS OF CANADIAN DEFENCE PRO-
DUCTS SUPPLY FIRM ON TURKISH REQUIREMENTS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -MISSION TO CDA BY MR. VAHIT ERDEM. PRES., DEFENCE
IND. DEV. & SUPPORT ADMIN. -COMPLETION OF CONTRACT
FOR UH1H SIMULATOR. -COMPLETION OF BIDDING ARRAN-
GEMENTS FOR SPECTRUM MONITORING SYSTEM. -CONTRACT
FOR ESM SYSTEM FOR NAVY.

ALL ARRANGEMENTS COMPLETED FOR VISITS IN EARLY
JULY. MISS. POSTPONED AT LAST MINUTE TO SEPT/OCT.
CONTRACT INITIALLED IN JUNE. -CONSORTIUM FORMED,
PREPARED & SUBMITTED FEASIBILITY STUDY.
AWAITING RESULTS OF BID.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----