

THE TRADER.

TORONTO, ONT., JUNE, 1885.

The only printed organ of the Jewelry and kindred Industrial Trades of Canada.

Published in the first of every month and sent free to every Jeweler and Hardware Merchant in the Dominion of Canada.

Our rates for advertising will be found very low, and will be made known upon application.

We shall be glad to receive correspondence from all parts, and will publish such letters as will be of interest to the Trade. The name and address must invariably accompany the communication, not necessarily for publication, but as a guarantee.

All business and other communications should be addressed to

THE TRADER PUBLISHING CO.,

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Toronto, Ont.

SPECIAL NOTICE.

To ensure insertion, changes or new advertisements must be sent to the office not later than the 20th of each month.

Editorial.

THE REBELLION.

With the gallant bayonet charge and the capture of Louis Riel and his followers at Batoche, the rebellion is practically ended. It is hardly probable, now that Poundmaker, White Cap, Beardy and half-a-dozen minor chiefs have surrendered unconditionally, that any serious difficulty will be found in disposing of Big Bear and his warriors.

Our citizen soldiers are to be congratulated upon their splendid behaviour ever since the campaign opened, and whether on the march or in the storm of battle, they have borne themselves in such a manner as to add new lustre to the Dominion of Canada. Of course everyone expected them to do their duty, but very few ever thought that they would, as they have done, prove themselves to be equal to any emergency and to face death with as much coolness and heroism as any veterans the world has ever seen.

Our soldiers have nobly and cheerfully done their duty in suppressing the rebellion and capturing the rebels, and while it is our privilege to honor them and welcome them back again to their homes, it is also our duty as true patriots to see that the leaders of the rebellion at least, are punished as justice demands. Of the guilt of the rebel chief, Riel, and his council, there can be no doubt, and there should be no unseemly delay on the part of the Government in bringing them to a speedy trial, and if found guilty, as they

assuredly must be, to a speedy execution.

It is already more than hinted that the dominant French influence is bestirring itself to secure Riel's pardon, or at least his incarceration in some lunatic asylum on account of his alleged insanity. If this is so it is high time that the English speaking majority put their foot upon the neck of this political viper that the servility of both political parties has warmed into life and crush it at once and forever. Riel has been sane enough to foment two rebellions which have cost Canada much blood and treasure, and he is therefore a "sane" enough subject for the hangman, if convicted.

Those in power may as well understand that the English speaking people of Canada are in no mood to be trifled with. They ask justice, not revenge, and they are bound to have it if it cost the political life of the present Government and every French supporter (or master) of theirs to boot. The blood of our gallant heroes who died in the North-West demand it, and if it is denied by the chicanery of those in power, the very stones upon the streets will cry aloud for vengeance.

THE JOBBERS' ASSOCIATION.

The most of our readers will probably know by the time that this reaches them, that an association of Canadian jobbers in American watch cases has been formed for the purpose of regulating this important branch of trade and making a settled price on watch cases and movements. That such an Association was urgently needed, nobody who has any knowledge of the jewelry trade in Canada will for a moment deny, for during the past year and more it has been an open secret that prices have been slaughtered in such a manner as to make it next to an impossibility for a dealer to tell whether he had been buying at bottom prices or not. This feeling of uncertainty, coupled with the fact that some of those who bought "drives" in such goods were slaughtering them to the public has had a very bad effect, and it was only by firm and united action such as has been taken by our jobbers and manufacturers that confidence and prosperity could be restored. As things now stand no jobber can buy goods from the manufacturers unless they are members of the Canadian Association and agree to sell strictly at the uniform prices and on the terms fixed by

the Manufacturers' Association. Any violation of these rules will deprive the jobber of his standing in the Association, and will cause him to forfeit his right to be considered a jobber. The manufacturers of both movements and cases are bound to refuse to supply him with goods and he will thus be practically out of the American watch business. The effect of this arrangement will be to establish a strictly uniform price for these goods and to enable the cash buyer to make certain that he is really getting the advantages his money entitles him to. Another very important feature about the arrangement is the curtailing of the terms of credit and bringing it down strictly to four months. According to the contract of the Manufacturers' Association, the terms henceforth to be allowed on such goods will be, list prices, four months net, or five per cent. discount for thirty days, or six per cent. discount for cash in ten days from date of invoice. Any violation of these terms will be construed by the Manufacturers' Association to be a violation of their contract, and force them to cut off the jobber violating them. The retail trade will thus see that as far as terms and prices are concerned, things are now on a much firmer and more satisfactory basis than they have hitherto been, and what they want to do is to form a league themselves for the purpose of protecting their own interests. Of this matter we propose to say something in a future issue.

The manufacturers in the agreement are as follows: Movement Manufacturers, American Waltham Watch Co.; Elgin National Watch Co.; Hampden Watch Co.; and Illinois Watch Co. Case Manufacturers, American Waltham Watch Co.; Joseph Fahys & Co.; C. N. Thorpe & Co.; Dueber Watch Case Manufacturing Co.; Blauer Watch Case Co.; Duhme & Co.; and the American Watch Case Co., of Toronto. The Canadian Association of Jobbers in American watches embraces all the bona fide dealers in these goods in Canada, and at their first annual meeting held in Toronto on Friday, the 22nd May, they adopted a constitution and by laws and elected the following officers: President, M. Schwob, of Schwob Bros., Montreal; Vice-President, E. Schener, of Levy Bros. & Schener, Hamilton; Secretary-Treasurer, Geo. Chillas, of the firm of Lee & Chillas, Toronto; Directors, John H. Jones, of John H. Jones Co., Montreal, and John Regsworth, of