

TABLE SHOWING EXTENT OF WESTERN BUSINESS

Many Premiums Received, And Many Claims Paid By Fire and Life Insurance Companies in Alberta and Saskatchewan

MARKED INCREASE IN BUSINESS

Great Progress of Both Fire and Life Insurance Companies in West - Sun Life Opens New Branch in Saskatoon - Other Companies Meet Increasing Demands of New Business.

Premiums Received and Claims Paid by Life Companies During the Year Ending Dec. 31st, 1913.

Table with columns for Alberta and Saskatchewan, listing various insurance companies and their premium/loss figures.

(a) Returns not in yet. (b) Including \$51,794, estimated on basis of preceding year, for companies not yet reported. (c) Including \$10,000 losses estimated for such companies.

Premiums Received and Claims Paid by Fire Companies During the Year Ending Dec. 31st, 1913.

Table with columns for Alberta and Saskatchewan, listing various fire insurance companies and their premium/loss figures.

(a) Returns not in yet. (b) Includes \$143,764, estimated on basis of preceding year, for companies not yet reported for 1913. (c) Includes \$100,000 estimated losses for companies not reported for 1913.

TODAY IS FIRE PREVENTION DAY IN CLEAN-UP CAMPAIGN

Chief Tremblay Issues Instructions to Citizens and Takes Complete Charge of Affairs on the Second Day of Clean-up Week Which Started Yesterday

FIRE CHIEF IS VERY OPTIMISTIC

Says If People Follow His Warnings and Throw Away All Rubbish and Inflammable Material Fire Loss in Montreal Will be Greatly Diminished.

This is the day set aside for fire prevention on the programme of Montreal's big clean-up week, and just as the ministers of the city churches were yesterday in charge of affairs, Chief Tremblay is the director of operations today, and he will be assisted by his whole department in the work.

"From the point of view of rendering our city cleaner and more sanitary, this Clean-Up Week can have only the very best results for the well-being and good health of the citizens, but as Chief of the Fire Department it is my duty, and I am glad of the opportunity to point out and assist on the many advantages that this clean-up movement will have in reducing the number of fires.

"I appeal to every citizen without exception, to remove from balconies, cellars, attics and yards every accumulation of rubbish and waste paper, packing material (wood or cardboard boxes, straw, etc.), and all other inflammable materials which really encumber the household, without being of any absolute use. I ask that all of the rubbish be collected and placed in the lanes to-day. The Incineration Department have made arrangements for its immediate removal.

"I wish to say to all: Profit by this week, show by your enthusiastic cooperation that you have at heart the success of the Clean-Up Movement, which has been inaugurated by the Montreal Publicity Association, in so doing you will be working in your own interests. Get rid of all things which are useless. Clean up and clean out all rubbish, and in this manner remove the cause of sickness and fire.

"I realize that this clean-up means considerable work which is to a certain extent unpleasant, but once really terminal, you will be satisfied that your premises will be better and you will feel more secure from every point of view - your property, your health and your pocket.

"I have often pointed out the dangers of allowing inflammable materials to accumulate. Until one has had a fire in their own premises it is difficult to realize how great a part that gross negligence has in the making of fires. One has to be in touch with the causes of many fires to realize the peril.

"I could cite thousands of fires which would never have broken out without these favoring conditions. If you were to investigate the origin of the great conflagrations which from time to time ruin towns and villages, and sow the terror, desolation and misery amongst the entire population, you would find that almost in every case the fire started in some pile of paper, rubbish, straw, packing, etc., or was caused usually by the carelessness of a smoker, by children playing with matches, or by sparks.

"It stands to reason that the danger of fire is greatest where there is accumulation of inflammable materials, and it is in these places that there will be the necessity of removing these sources of danger, and I have every confidence that this Clean-Up Week will result in a marked decrease in the number of fires."

Notes of Interest

A local branch of a Toronto company which is doing a big business in the fire-proofing of large buildings and apartment houses, reports more orders received in Montreal than at their head office in Toronto.

Mr. J. A. Stephenson, president of the Southern Life Insurance Company of Dallas, Texas, announces that the Agency of that company will meet in San Francisco on August 15, 1914.

The National Association of Casualty and Surety Agents through their president, Mr. W. H. Peizer, of Chicago, Ill., has appointed Mr. Leonard Jones, Pacific Coast manager of the Ocean Accident and Guarantee Corporation, to represent this association in the "National Council" of the World's Insurance Congress.

New Regulations To Prevent Fire

Regulations Affecting Public Buildings Have Been Promulgated by Lieut.-Gov.

WIDTH OF DOORS NAMED

Main Stair Case Must be Four Feet Wide and Not More Than Twelve Feet Between Each Landing.

New regulations designed to better safeguard against fires and affecting public buildings have been promulgated by the Lieutenant-Governor-in-Council. They provide that the width of doors of exits shall not be less than forty-eight inches, and no lower than seven feet, the main staircases at least four feet wide, and not more than 12 feet between each landing. These stipulations must be of sufficient number to allow the building to be immediately and easily cleared, the depth of steps not to be less than 11 inches and the height 8 inches at the most.

Stairs serving as exits must be enclosed in towers of stone, brick or other incombustible material. The width of doors, alleys, passages, lobbies and vestibules must be calculated according to the number of seats, a width of eighteen inches being allowed for every hundred occupants, but in no case can an alley, passage, lobby or vestibule be less than two feet six inches in width at its narrowest part, and in no case terminate in a "cul-de-sac."

Only twelve seats shall be allowed in any row between alleys. These rows must be at least 2 feet 6 inches apart, measured from back to back. Only five seats will be allowed in the row next the wall, boxes or stalls.

Principal corridors must not be less than 5 feet wide. There are special regulations regarding theatres and halls for amusement. Watchmen are required to be constantly present and in uniform. As regards moving picture places, it is provided that all exits shall lead to a street, lane or square at least 10 feet wide, or to a court communicating with such street. The use of a stage with fixed or movable scenery, curtains, drop curtains, footlights or border lights is prohibited in moving picture halls; it is also forbidden to use such halls for dramatic, operatic and vaudeville representations. Provisions of a sanitary nature are also made.

How to Find an Energetic Producing Partner

Why Not have an Able, Aggressive Business-Getting Partner?

WOULDN'T your business develop more rapidly if you had a competent partner with whom you could share the burden of management and responsibility? Don't you need a keen-minded business associate to put additional capital, new ideas, fresh view-points, renewed vigor and vim into your organization? Haven't you often thought how the help of a man upon whom you could rely—a man who would put his heart and soul into the work—would leave your mind free for the highly important creative work—the work of increasing sales, finding new customers, reducing costs, etc.?

If you are looking for such a man you can find him most quickly—at trivial expense—through our Want Ads. Just write out your requirements in a few definite, concise sentences and insert in this paper. Do it now. The results will delight you.

PARTNER WANTED—Must thoroughly understand Dry Goods. I want a partner with 100% regarding merchandising, store management, sales policies and can perceive the work—a partner who sees promptly the possibilities in my organization and suggest methods of carrying them. Must be prepared to invest from \$5,000 to \$10,000. To such a partnership proposition. Address: [Address]

WANTED—Interest in Retail Business. I have \$5,000 to invest in a retail business. Have preference for clothing for an eastern city. In different leading cities. Must be prepared to invest from \$5,000 to \$10,000. To such a partnership proposition. Address: [Address]

USE "The Want Ad Way"

Rate: Two Cents a Word First Insertion; One Cent each Succeeding Issue

BUSINESS CHANCES.

U. E. L. Descendants of United Empire Loyalists, who wish to assist in forming an association in Montreal and vicinity, are requested to send their names and addresses to Box 42, 42, Journal of Commerce, and they will be notified when the preliminary meeting for organization will be held.

WANTED—POSITION, BY AN ACCOUNTANT, with thorough British training, having had, in addition, a University course in Dublin. Would prefer electrical railway work, having served some time with a large company of this kind. Address: [Address]

BUSINESS MEN AND MANUFACTURERS—Do you want a live ad. writer? Are you tired of circular letters? Are they stale, commonplace and not winners? I am not an advertising genius but I have a selling campaign and can help you save money as well as make money. Drop a note to Allan West, Journal of Commerce, to-day.

BUSINESS INVESTMENT—THE advertiser owing to ill health, has to relinquish all or a part of his ownership in a standard monthly publication, enjoying a large advertising and subscription, and now in its 10th year. Negotiations will only be conducted with a magazine man of experience. Cash required down \$3,000 and balance arranged price on time at 7 per cent. To a bona fide purchaser full access will be allowed to vouchers and records. In first instance address Advertiser P. O. Box 3162, Winnipeg.

FOR SALE AT GOOD CONDITIONS, the stock and good will of a Trunk and Valise Store, situated in the West End part of the city. A good opportunity. Apply P. O. Box 742, City.

I OWN ONE SHARE IN A SYNDICATE, cost \$500; invested for four years at 6 per cent. Make me an offer.

DRUG BUSINESS FOR SALE AND medical practice for sale. Apply to Dr. Klock, Shawville, Que.

FOR SALE—NEW THREE STORY brick hotel, the stables and street frontage, four thousand population. Sickness cause of sale. For particulars apply to Box 156, Lachine, P. Q.

FOR SALE—WATER POWER SITE, 1,000 hp. capacity. First 500 could be developed cheap. Situation, Madawaska, New Brunswick, three miles from Transcendental and University course in Dublin. Would prefer electrical railway work, having served some time with a large company of this kind. Address: [Address]

MANUFACTURER WANTS PARTY to organize and manage sales force to sell one of the fastest selling articles on the market. Every merchant a customer. Position, pays from \$3,000 to \$5,000 annually. Investment of \$500 to \$1,000 required as deposit on goods, which is fully secured. Don't answer unless you can bring good references. See A. H. Shields, Gen. Sales-manager, after 3 p.m., each day at Windsor Hotel.

RESTAURANT AT 54 ST. JAMES street for sale; everything in good condition; fine chance for prompt buyer. Cause for selling illness.

SANITARIUM, DOING A GOOD business, which can be largely increased. Liberal terms offered. An ideal retired business. Investor possessing business ability and who can furnish unquestionable references considered. This proposition will bear the most searching investigation. In first instance, apply to Box C-45, Journal of Commerce.

TYPEWRITER REPAIRS. AGENTS FOR AMERICAN OLIVERTYPewriters. Expert repairs on all makes. American machinists Ltd., 324 Craig W. Main 1615.

TUNGSTEN LAMPS. EVERYTHING ELECTRICAL FOR lighting, heating and wiring. Phone for quick service. Star Electric Co., 808 St. Catherine W., Up 1375.

Mr. HENRY H. RAWLING THREATENED BY THIEF

Bandit Robs Lady, Jumps Into Mr. Rawlings' Motor and Forces Him With Revolver to Drive Him to Safety.

Mr. Henry H. Rawlings, President of the Guarantee Company of British North America, who has just returned from a business visit to New York city, had a rather exciting experience at 5:30 o'clock on Saturday afternoon, when he was forced at the point of a revolver to aid a purse-snatcher in making his escape.

The highwayman had taken a purse from a lady near the Ritz-Carlton Hotel on Sherbrooke street, and after shooting and injuring a young man who had tried to catch him, he espied Mr. Rawlings at the wheel of his car. He immediately jumped in and forced Mr. Rawlings at the point of a revolver, to carry him away from his pursuers.

Mr. Rawlings, believing him to be crazy, drove him along Dorchester St., as far as Mountain street, where he jumped out and made his escape. The injury to H. Bouvier, the young man who was shot, is not a serious one, as the bullet struck him in the leg.

MARVELS AT INTEREST IN CLEAN-UP WEEK

Visitor from Philadelphia says Montrealers are More Interested in the Movement than the People of the Quaker City.

A visitor in Montreal from Philadelphia yesterday stated that Montreal's clean-up week had begun with much more enthusiasm and would probably result in greater success than the clean-up campaign which had just terminated in Philadelphia, where little interest had been taken in the movement by the majority of the citizens. In looking around the city, however, the visitor remarked he thought he saw why Montrealers were enthusiastic, as the lanes of the city were hardly distinguishable from many of the streets.

Dr. Bruce Taylor, of St. Paul's Church, in commenting on the clean-up week in his sermon yesterday, said that it was a good thing, but that the city should keep the streets and back lanes clean itself all the time.

ADOPT REVISION PLAN OF RATING IN N.Y.

Five Outside Companies Agree to Join the Plate Glass Underwriters Association Which Was Adopted the Revised Plan of Rating in New York.

The Plate Glass Underwriters Association recently held a meeting at the office of the Aetna Accident and Liability Company and adopted the revised plan of rating for New York city, under which the discriminations complained of by the New York Insurance Department are eliminated. The question of the co-operation of the outside companies was then considered, and five new outside of the association agreed tentatively to join, pending final decision at to-morrow's meeting, when the question of commissions and agencies will be determined. The five companies which are temporarily members are the Hartford Accident and Indemnity, the Preferred Accident Co., the Southwestern Surety Insurance Co., the New England Casualty Company, and the Prudential Casualty Company.

BUSINESS RE-INSURED.

The stock of the Michigan State Life, finally having been secured by the Lincoln National Life of Indiana, the business of the Michigan company will be re-insured in the Indiana company as soon as legal formalities can be complied with. Officers of the Lincoln National Life have been in charge of the Michigan State Life since control was secured last year.

FRED W. G. JOHNSON INSURANCE AND REAL ESTATE

B11 Board of Trade Building Tel. Main 7682 Your patronage solicited.

PERSONALS

Mr. Charles Hosmer, Director of the Sun Life Assurance Company, is amongst the incoming passengers on the Empress of Britain.

Sir Melbourne Tall is expected home from an extended trip abroad by the Empress of Britain.

Mr. E. F. Hebdon spent the weekend at his country residence at Lake Manitow.

Mr. John Pibbado spent the weekend in the Laurentian Mountains.

WITH THE FIRE DEPT.

There was only one fire of any importance over the week-end in the city, but that was of such a serious nature that it nearly resulted in the loss of the lives of six men and two women.

The fire occurred at three o'clock on Sunday morning in a home in the rear of 91 Benoit Street. The flames spread so rapidly that the inmates were forced to jump from the windows. Three were injured. The building was badly damaged.