

Leaving out of consideration for the moment, the settlers who fell by the wayside, it would have been good business for Canada to have given the others some reasonable help, as they would have been producers in half of the time they eventually took to win through.

In dealing with a settler, sympathetic consideration for him and his problems will always bring good results. Look into the circumstances with which he has had to contend and not into a book of instructions and then say "nothing doing". That would be the method of the bailiff type. The settler has to have it made perfectly clear that there is a great strength behind him, only as long, however, as he is making a reasonable effort to succeed. He can quickly be made to understand that it is not a case of "writing home for more money".

It is essential to adopt a high scale of salaries for the directing heads and the supervisors looking after the settlers. Nothing is more important. Where the men do not measure up to the salary, replace them by others. Canada has them. Then no one need worry very much about dangers to the country through the adoption of a policy for financing settlers, provided it can be safeguarded against any political interference.

(b) Security for financial aid

All advances to the settlers to be secured by long term mortgages on land occupied by settlers. No part of administration or supervising costs to be borne by settlers.