

Which export markets are you involved in at the present time?

Which export markets are you considering?

	<u>COUNTRIES</u>	
	<u>Receivers Currently Involved in Export Trade</u>	<u>Receivers Considering Exporting</u>
	<u>100.0%</u>	<u>100.0%</u>
<u>United States</u>	<u>65.0%</u>	<u>61.5%</u>
<u>Asia/Pacific Rim</u>	<u>38.5%</u>	<u>36.4%</u>
Japan, Korea, Hong Kong	15.2	14.0
Australia/New Zealand	11.8	6.3
China	4.8	7.7
Taiwan	3.6	1.4
India	3.2	1.4
<u>Europe</u>	<u>38.1%</u>	<u>34.3%</u>
United Kingdom	9.3	9.1
France	5.5	3.5
Germany	5.0	1.4
<u>Latin America and the Carribbean</u>	<u>17.7%</u>	<u>11.9%</u>
Carribbean/West Indies	8.2	4.2
South America	7.2	6.3
Mexico	3.0	1.4
<u>Middle East</u>	<u>9.3%</u>	<u>2.1%</u>
<u>Africa</u>	<u>6.7%</u>	<u>5.6%</u>
<u>Worldwide</u>	<u>2.7%</u>	<u>2.1%</u>
Not reported	3.2	5.6

Principal Mentions

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