

BRITISH COLUMBIA

J.S. McMILLAN FISHERIES LTD.

2199 Commissioner Street
Vancouver, BC
V5L 1A4

Contact: Michael Epstein, International
Sales Manager

Telephone: 604-255-5191

Fax: 604-255-4600

Telex: 04-51512

Answerback: FISHMC

Products: Salmon — Fresh, frozen, canned, smoked, salted/dried, portioned, roe, dressed, speciality pack, troll-caught; Herring — Frozen, salted/dried, roe; Ocean Perch — Fresh, frozen, dressed; Pacific Cod — Fresh, frozen, smoked, salted/dried, portioned, roe, headed & gutted; Rockfish — Fresh, frozen, portioned, speciality pack; Halibut — Fresh, frozen, smoked, portioned, dressed; Turbot (Arrowtooth Flounder) — Frozen, dressed; Hake — Frozen; Skate Wing — Fresh, frozen; Ling Cod — Fresh, frozen, smoked, salted/dried, portioned, roe, headed & gutted; Petrale Sole, Dover Sole, Rock Sole, English Sole — Fresh, frozen

Annual Sales Range: 50M+

Percent of Sales Exported: 70%

Number of Employees: 250

Type of Business: Processor

Production Period: Year round

Brands: J.S. McMillan, ABC, Silver Sea, Fjord Pacific, Wrangell Fisheries

KANEMATSU (CANADA) INC.

Suite 1889 — 200 Granville Street
Vancouver, BC
V6C 1S4

Contact: M. Kawai, General Manager
Ken Li, Manager, Foodstuffs Dept.

Telephone: 604-689-0011

Fax: 604-683-3639

Products: Seafood — Frozen

Annual Sales Range: 50M+

Percent of Sales Exported: 100%

Number of Employees: 10

Type of Business: Exporter

KAWAKI (CANADA) LTD.

6160 London Road
Richmond, BC
V7E 4J2

Contact: Andy Makita, Manager

Telephone: 604-277-7158

Fax: 604-277-1845

Products: Salmon — Fresh, frozen, salted, smoked

Annual Sales Range: 0.5 — 2.5M

Percent of Sales Exported: 100%

Number of Employees: 25 — 70 (seasonal)

Type of Business: Processor, Exporter

Production Period: Year round

Countries of Interest: Japan

KAWASHO INTERNATIONAL CANADA LTD.

P.O. Box 49182, 3 Bentall Centre
Suite 1483 — 595 Burrard Street
Vancouver, BC
V7X 1K8

Contact: Satoshi Arai, President

Telephone: 604-689-7389

Fax: 604-685-4195

Products: Salmon — Frozen

Annual Sales Range: 10 — 50M

Percent of Sales Exported: 100%

Number of Employees: 3

Type of Business: Trader

KENTO SEAFOODS

12411 Vulcan Way
Richmond, BC
V6V 1J7

Contact: Ken Hayashi

Andrew Miu

Telephone: 604-273-8777

Fax: 604-273-7887

Products: Dungeness Crab, Prawn, Geoduck Clams, Oysters — Fresh, frozen, live; Salmon — Fresh, frozen

Annual Sales Range: 10 — 15M

Percent of Sales Exported: 80 — 90%

Number of Employees: 20 — 60 (Seasonal)

Type of Business: Processor, Exporter, Wholesaler/Distributor

Production Period: All year

Countries of Interest: Japan, Taiwan, Hong Kong, United States, Korea, Singapore

KENWEST ENTERPRISES LTD.

1604 — 750 West Pender Street
Vancouver, BC
V6C 2T8

Contact: Ken Shinozaki, President

Telephone: 604-688-4211

Fax: 604-684-3498

Products: Sea Urchin (red & green) — Fresh, frozen, live, roe; Salmon — Fresh, roe, dressed; Crab — Fresh, live

Annual Sales Range: 20M

Percent of Sales Exported: 99%

Number of Employees: 6

Type of Business: Exporter, Trader

Countries of Interest: Japan, Asia

KLAUS SAUSAGE & SALMON HOUSE INC.

708 Island Highway, Box 568
Campbell River, BC
V9W 5T9

Contact: Klaus Koj, President
Marlies Koj, Manager

Telephone: 604-287-2444

Fax: 604-287-4272

Products: Cold Smoked Salmon

Percent of Sales Exported: 80%

Number of Employees: 6

Type of Business: Processor, Exporter

Production Period: Year round

LIMBERIS SEAFOODS LTD.

R.R. #1, 5025 Malamos Road
Ladysmith, BC
V0R 2E0

Contact: Leo Limberis, Owner/Manager

Telephone: 604-245-3021

Fax: 604-245-3603

Products: Manila Clams, Geoduck Clams — Fresh; Oysters (shucked) — Fresh, portioned

Annual Sales Range: 0.5 — 2.5M

Percent of Sales Exported: 75% (varies)

Number of Employees: 5 — 20

Type of Business: Processor, Aquaculture, Exporter, Wholesaler/Distributor

Production Period: Year round

Brands: North Cove

LIONS GATE FISHERIES LTD.

4179 River Road
Delta, BC
V4K 1R9

Contact: Jack Waterfield, President
Jim Kloschinsky, Vice President

Telephone: 604-946-1361

Fax: 604-946-0944

Telex: 04-357628