Smith & Nephew Inc.

2100-52nd Avenue Lachine, Quebec Canada H8T 2Y5

Tel: (514) 636-0772 Fax: (514) 636-1684 Telex: 05-822580

Contact: Paul Attwood Export Manager

Products/Services

Examination and procedure latex gloves • Plaster of paris bandages and casting material • Fiberglass substrate bandages • Thermoplastic splinting materials • Compression bandages • Skin care creams and lotions • Plastic dressing strips • Lastoband fabric dressings

Current Export Markets U.S.A.

Company Summary

Smith & Nephew Inc., incorporated in 1921 to distribute British-made products, has been manufacturing in Canada since 1963. The company's principal facility in Lachine, Quebec produces Elastoplast bandages, splinting products and the Nivea line of skin care products. Two branches in Ontario manufacture latex gloves while a third plant, located in Quebec, produces private label dressings and cotton products. The company has undergone four expansions; the latest scheduled for completion in early 1990 will provide additional production, warehousing and office facilities.



Smith & Nephew's splinting products for all your orthopedic needs.

Sound Linked Data Inc.

91A Lakeshore Road East Mississauga, Ontario Canada L5G 1E2

Tel: (416) 278-6862 Fax: (416) 274-3935

Contact: R.Terry MacTaggart Managing Director

Products/Services

Computerized audiology system for hearing testing, audiogram interpretation, reporting, analysis and risk assessment.

Company Summary

Sound Linked Data Inc. is a high technology firm specializing in applying computer and electronics techniques to audiology. Five years of development and testing has resulted in Max System, a programmable audiometer for testing hearing and classifying impairment automatically. Three completely upgradable models offer a wide range of applications in industrial hearing conservation, medical affairs and clinics, school screening programs, hearing aid dispensaries and military service. The company's R and D program is extensive and ongoing in various facets of hearing testing, hearing aid dispensing and rehabilitation.

Southmedic Inc.

P.O. Box 1365 Barrie, Ontario Canada L4M 5R4

Tel: (705) 726-9383 Fax: (705) 728-9537

Contact: Lee McDonald President

Products/Services

Specialized anesthetic equipment: Keyed anesthetic agent adaptor, metered dose adaptor, aneslock system

Current Export Markets

U.S.A., Europe

Company Summary

Established in 1983, Southmedic Inc. manufactures a range of highly specialized anesthetic products. The company produces and markets worldwide through a well-established dealer network the Aerosol-T, Anaeslock and Vapofil, an anesthetic agent adaptor. In addition, Southmedic owns several patents pertaining to anesthetic equipment.