## NABISCO (Continued)

and others are packaged on vertical form fill and seal equipment. Nabisco is interested in automatic case loading equipment but have not so far found anything suitable. Nabisco uses Canadian Pyramid machines which they bought after seeing the equipment at Interpack. Mr Peckham reads trade publications and additionally relies on suppliers to let him know what they are producing. Nabisco is very open to Canadian machinery.

LAURA SCUDDER'S SNACKFOODS Division of Pet Inc.

1525 North Raymond Street, Anaheim, CA 92805 Steve Kelpern.

(714)772-5151

Laura Scudder produces potato chips, mayonnaise, peanut butter, corn chips, nut meats, and snack items. The company employes 1200 people and operates three plants, two of which are in the Los Angeles area and the third in the San Joaquin Valley. The company uses Woodman machines for flexible form fill and seal applications and Mirropack volume-time machines. Laura Scudder is not planning major expansion at this time but the company is always interested in improving performance and in new technology developments. Scudders are interested in new structures technology for flexible packaging.

SERVICE FOODS

1048 Burgrove Street, Carson, CA 90746 Mr Harry Garcia.

(213)537-6877

Service Food concentrates primarily on spices and condiments. The company operates Triangle form fill and seal machines and Mercury machines. The company has dealt with one Canadian firm and was disappointed when that company could not live up to its delivery promises. The order was cancelled after six months. Service Foods are always interested in new machines just as they are constantly adding new lines. One basic problem they face is that weighing machines are geared towards standard commodities. Service Foods package a wide variety of non-standard items and most machines must be specifically altered for their requirements. For this reason they are interested in weighing packaging systems.