

wood processing industry and some metal industry products but opens up opportunities for specialty machinery and equipment for the needs of these industries. Finland is also an extensive importer of raw materials and machinery for secondary industries. The electronic industry is largely dependent on imported components. The import of grains and foodstuffs is dependent on the outcome of the domestic crop as Finland is theoretically self-supporting in food production.

## Grains and Foodstuffs

In the agricultural and food sectors, there is demand for the following:

- high quality rye for baking purposes;
- wild and cultivated berries which are imported for the needs of the food processing industry;
- fish, primarily cured herring and frozen whitefish which have established a market in Finland.

## Primary and Forest Industries

Opportunities in the metal and forest sectors are for:

- ores and metal concentrates which have a significant role in Finnish imports;
- hardwoods, primarily oak, which are in demand for the furniture industry and flooring;
- pulpwood although only occasional sales have occurred.

## Chemicals

Demand for chemical products in Finland includes:

- plastic raw materials;
- pharmaceutical raw materials.

## Electronics

The electronic sector in Finland is a growing field; there is demand for:

- components for the electronic industry which have a steady market;
- computer and data processing equipment together with software systems which offer an increasing market;
- marine electronics.