

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 89  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :639-LIMA

SECTOR :004-DEFENCE PROGRAMS,PRODUCTS,SERV  
PERU

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

SUB-SECTOR:SECURITY PRODUCTS

PROMOTION IN CANADA OF FOLLOWING PROJECTS:

AERO-NAVAL BASE SECURITY PROTECTION,  
SALES OF CDM \$ 20' OVER 4 YEARS

BOMB DEACTIVATING EQUIPMENT FOR ARMY AND POLICE

SECURITY SYSTEMS FOR OTHER GOVERNMENT AND PRIVATE FIRMS

LOCAL CAMP.PROM.SECU.SERV.EQUIP.TO PROV.SECT.,NOTAB.MINING  
ENHANCE SALES POSSIBILITIES



TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 Promote sale of security equipment to private  
sector, notably mining companies

-Tintaya mine security project was signed  
-Corpac's security project still pending final  
approval of new Board of Directors.

QUARTER: 2 Continue promoting security eqpt. Follow-up  
contracts to be signed with Peruvian Government

Tintaya security contract signed. Downpayment  
received. Additional payment of 6 million dollar  
contract anticipated soon.

QUARTER: 3 -----

QUARTER: 4 -----