

REPT4D
90/01/23

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :471-WARSAW

010-MINE,METAL,MINERAL PROD & SRV
GERMANY WEST

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

- QUARTER: 1 1. contact with Polish Institute of Chemistry and other institutions to polynorm chemical equipm.
- 2. identify further opportunities

- QUARTER: 2 1. Promotion of Servistar International Inc.
- 2. identify polynorm chemical equipm.
- 3. contact French Engineering Inc. in carbide and metal.

QUARTER: 3 -----

QUARTER: 4 -----

- 1. A polynorm chemical during quarter 1st week of year carrying forward the 1st prepared program
- 2. Extensive program of work advanced for 1st by German engineering

- 1. 1st week promotion of Servistar International
- 2. Promotion chemical equipm. still underway with changing Polish polynorm chemical situation
- 3. Servistar had several new polynorm chemical equipm. orders in 1st week but no orders yet for 2nd week