

REPORT 4  
88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 476-BUCHAREST

007-POWER & ENERGY EQUIP. & SERV.  
ROMANIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

NUCLEAR

SUPPORT NEW RELATIONSHIP FOR CERNAVODA UNITS 1,2 AND POSSIBLE LEASE/SALE CANADIAN HEAVY WATER.

OCI EXPORT PROMOTION FOR CERNAVODA UNITS 3,4,5.

BROWN COAL POWER BOILER UPGRADING.

EXPANDED SUPPORT FOR THIRD COUNTRY COOPERATION

URANIUM CONCENTRATE FOR NUCLEAR FUEL FABRICATION.

TRAINING, TECHNICAL SERVICES AND HEAVY WATER SUPPLY FROM CANADA.

SALES UP TO \$120 MILLION OF NUCLEAR EQUIPMENT /COMPONENTS AND TECHNOLOGY TRANSFER.

EQUIPMENT/SERVICES SALE FOR ONE UNIT WITH POSSIBILITY OF ADDITIONAL UNITS.

ROMANIAN SUPPLY FOR PROPOSED NUCLEAR PROJECTS IN TURKEY, YUGOSLAVIA AND EGYPT.

SALES BY CDN. SUPPLIERS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 ADJUST/ENHANCE WORKING RELATIONSHIP FOR FINALIZING UNITS 1,2 AND CLARIFY ROMANIAN INTENTIONS FOR UNITS 3,4,5. HEAVY WATER LEASE/SALE NEGOTIATIONS.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

1ST JRC SESSION MAY88 AND CONCURRENT SENIOR LEVEL DISCUSSIONS WERE ENCOURAGING. AECL PROPOSAL SUBMITTED WITH DISCUSSION ON CONTRACT TERMS TO CONTINUE.