We have much pleasure in placing the name of Mr. William Allan in the history of Salem in connection with the merchant trade. Mr. Allan has a magnificent store, consisting of an en-tire block, £6x{5} in dimensions. The premises are divided up into three de-partments, consisting of a tailor shop, a general merchant store, and a ware-



in the general merchant line, viz.: groceries, dry goods, including readymade clothing, hats and caps, woollens, cottons, flannels, hardware, paints, oils, etc. To Mr. Allan's ilberality and upright dealing the people of Salem are much indebted. He has been in Salem no less than 40 years, having been in business here in this line for 30 years. Few records in our history show such a lengthened period as th's, combined, as it has been, with a character that is both liberal and progressive, winning for Mr. Allan the highest esteem and respect.

A. JOHNSTON.

A. JOHNSTON.

In an agricultural district so highly favored as this is, the carriage business occupies a position second to none in the industrial and commerc al enterprises of the country. The name of Mr. Johnston is indelibly written on history, and as a manufacturer he is 'facile princeps,' on account of his long and honorable connection with Salem. Mr. Johnston has two large buildings; the first of them is a fine brick two storied structure, 60x18 in dimensions, while the other is made of stone and measures 60x25. In this latter place blacksmithing and repairing is done. All kinds of buggies, carriages, phaetons, sleighs, wagons and cutters are manufactured by Mr. Johnston, who employs generally a force of six hands. When we have said that Mr. Johnston has been in this business for 31 years and above all that he is a native of Scotland, an Aberdeen man by birth, we don't require to look any further for the secret and source of his prosperity and success. That his manufactures are the best around is a patent fact to everyone. Mr. Johnston came to Canada over 40 years ago, and like many others of his countrymen, has risen to a high position, both in commerce and in public affairs. He was elected Reeve of Nr. Hohn isst year, and he has teen elected to that position on account of his high business principles no less than for his liberality and public spiritedness. It is on men of his stamp that we, as a country depend for our social and general welfare.

Salem.

Beautifully situated on the bank of he fryinge river, when you made and Listowel. Mr. McCready has been freigned to be actived by the control of the store of the stor

stirred the hearts of the people by whom he has been elected mayor twice in suecession.

Besides the manufactories which abound, Harriston is well furnished with churches, and her public school is the best of any town in the county. The Town Hall is a magnificent building of which the council may well be proud. Mr. Wait, the worthy mayor of the corporation is an ornament to that, body. Besides being a thorough business man from a professional point of view he has done a great deal for the town and its many societies. He owns one of the finest residences to be seen, and is ever most hospitable and obliging to a stranger entering the town. We cannot mention half of the men whom Hirriston has honored by conferring on them public offices. All of them are men of standing and reputation. And among the business men are young men of push and energy, who are steadily working their way to the top in their various departments of industry, commerce and politics, while they are to the fore the future of Harriston is as safe as the solidity and prosperity of its present position.

-33000 T. SELI & CO.











T. P. MeGILLICUDY.

"There is a tide in the affairs of men, Which taken at the flood, leads on to which taken at the mood, leads on to fortune;
Omitted, all the voyage of their life Is bound in shallows and in miseries.
On such a full sea are we now afloat; And we must take the current when it serves,
Or lose our ventures."

or lose our ventures."

On this hangs a tale. Several years ago there was a woollen mill in Harriston. Now there is more in the district, and it has been left to Mr. Mc-Gillicuddy to keep alive the woollen trade-of the town. He took the current when it served and floated his venture successfully. Besides an extensive business in graceries, flour and feed, he does the woollen trade of the district. He started business fire years ago and now owns a store 70 feet deep, with a frontage of it feet. Born in Arthur Township Mr. McGillicuddy has been before the country all his life, and was elected alderman this year by Ward 5 of the town. Of Mr. McGillicuddy business we aannot speak too highly; it is the only business in the same line in the town and he does an extensive trade in both town and country. With the farmers and townsfolk Mr. McGillicuddy is equally popular for his urbanity of manners and his strict business principles. It is to men of his stamp that the council and town look for good citizens and aldermen.

J. D. DETWILLER.



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DOWLING & LEIGHTON.





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A. M. MOORE.

DOWLING & LEIGHTON.

The firm of Dowling & Leighton occupy a first place in the history of Harriston, in the history of Wellington County, and the Wellington County, a

Among the many industries of the town of Harriston, that of carriage making occupies a leading position, and as a general jobber and manufacturer of carriages, sleighs, etc., no one has a better reputation throughout the country than the firm of Hastie & Ferguson.

The premises of the firm occupy an area of 70x44 feet in dimensions. The business has been in operation for a quarter of a century. On the first of June, 1894, the present owners succeeded Mr. Thompson, and since their inauguration the business has been extended and enlarged, so that it has now spread itself throughout the length and breadth of the country. Messrs. Hastie & Ferguson have been eminently successful, all the work turned out being of the best quality, and no articles of inferior manufacture are found in their shop. The road-carts, buggies, and other vehicles turned out are of the firm's own designing, and are general favorites with the public. This reflects great credit on their genius and enterprise. The trimming is done in an efficient and workmanlike manner.

Five skilled workmen in all are given constant employment in this establishment, which, it will be seen, in no small degree promotes the industrial welfare of the community.

Messrs. Hastie & Ferguson have won an enviable reputation in their line of business.



IRA V. STAFFORD.



Superior art and workmanship in every enterprise and industry is sure to find patronage in every section of this country. Convincing proof of this statement is shown by the success Mr. Stafford has achieved during the time he has been in business in Harriston. His studio is fitted up with every facility for the production of a perfect picture, which he produces in every instance. A specialty of fine retouched pictures is made and judging from the specimens, exhibited in his glass cases, they are equal in finish to the best of any metropolis in the country while his charges are very considerably telow the rates charged by his fellow artists in the larger cities. Mr. Stafford is a gentleman of energy and very popular, and possesses a thorough knowledge of art, which is so indispensable to a photographer.

JOHN SCOTT.



Mr. John Scott on the 20th of April of this year succeeded to the proprietorship of the Harriston livery stables. It is the oldest and best known in the town. The premises are located next to the Collison House. They are spacious and well arranged, and well equipped with all necessary accommodation, and nothing has been omitted that can in any way tend to increase the comfort and proper care of the stock they shelter. Mr. Scott's long experience in handling valuable horses is of incalculable service to his numerous patrons, while the prices charged for moderate. Seven fine roadsters, some of them thoroughbreds, are owned by Mr. Scott, as well as many elegant and first-class rigs. Since Mr. Scott started he has extended and pushed his trade to its farthest limits, so that it may be said he does half the trade of the town and a big business in the country. Mr. Scott came from the old sod, and was thus born and bred among the best horsemen in the world. He sparse no pains to please all who patronize him, and we venture to predict for him an eminently prosperous as the country.

Mt. Forest

Mount Forest occupies a prominent place among the larger towns of Wellington County. Its growth has been rapid, its population being about 3,000. The Durham branch of the W. G. & B. and the Teeswater branch of the C.P. R. give it good railroad facilities and it does an external business in this line It is a great butter and cheese centre and exports also cattle and hay. It contains five churches, English, Roman Catholic, Methodist, Baptist and Presspecial and the contains five churches, English, Roman designation of the Hamilton, and the Ontario Bank, two newspapers, two telegraph, and two express offices and one foundry. The growth of Mt. Forest has been allowed the proposed of the same the contains the contai ly. Its business, blocks, churches and other public buildings are handsomely built, modern and up-to-date in every respect:

J. S. IRELAND.



Among the number of very hand-some stores and extensive establish-ments on Main street, the Star Groc-ery and China Hall of Mr. J. S.Ireland

ments on Main street, the Star Grocery and China Hall of Mr. J. Streland the Star Grocery and China Hall of Mr. J. Streland by Mr. Ireland and to-day is ranked among the largest in Mount Forest engaged in that line of trade. He has had a long experience in the grocery and crockery line, is a careful and close buyer, a thorough judge of quality and value and conversant with all the requirements of the business. The store room occupied by Mr. Ireland is a large and handsome one including an area of 24x69 feet, the building being three stories in height, fitted up hands somely and stocked with as complete varied and choice a stock of goods in this line to be found in the town, and the stock is constantly replenished with frequent importations of all the latest novelties and most approved patterns. He is the largest direct importer of crockery, china and glassware north of Toronto, and his stock comprises every thing usually to be found in a well appointed grocery and crockery store. Mr. Ireland is a direct importer of the famous Red Star Brand of Japan tea, also of fruit from the Niagara district. There is always to be found in the establishment a large stock of canned goods, biscuits, woodenware and earthenware in great variety. He has long enjoyed the highest esteem in trade circles for his upright and homorable dealing and the reliable quality of his goods. The store is one of the largest and finest on Main street and he is looked upon as the most respected and deservedly successful merchant of the town.