

Why Argue?

“A woman convinced against her will is of the same opinion still” — *Standard goods are best to handle.* When you argue with a customer to try this, that and the other thing, whose quality has yet to be determined, you invite suspicion as to the character of your whole general stock.

The following goods are “standard,” they have won their way into the confidence of the public *by their intrinsic worth.*

The “Hand-in-Hand” Brand Bi-Carb. Soda.

Time-tested and true in its great purity and evenness of grade. White and strong. The “Hand-in-Hand” Brand gives absolutely sure results in a woman’s cooking. Each package or cask bears the familiar Trade Mark of the “Clasped Hands.”

Stephens’ Pickles.

Always sound and piquant when the bottle is opened, because the Pickles are preserved in absolutely pure Malt Vinegar, brewed by the Messrs. Stephens themselves. Most attractively labelled and sold only in two styles of bottles — one plain corked Imperial Pints, the other lever top Imperial Pints.

Griffin & Skelley’s California Fruits.

“Best” because no other Brand is quite so good. Prunes, Seeded Raisins, Dried Apricots, Peaches, Pears. They come to you at first hands always direct from the Vineyards of the packers on the Pacific Coast. Picked and packed by skillful hands of long experience.

ARTHUR P. TIPPET & CO., Agents,

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MONTREAL.

23 Scott Street,
TORONTO.