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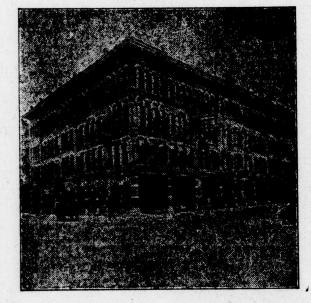
Your property will be disposed of by the law, Possibly as you would have chosen, but more than likely not. If you do make a will and appoint this company as the executor of your estate, your property will be disposed of in accordance with your desireseconomically and efficiently.

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LONDON.

The Dominion Savings and Investment Society



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10 ACRES WOOD LAND, WORTH \$2,000.

20-ACRE FIELD FOR PASTURE, ALL WORTH \$50 PER ACRE. 70 ACRES ALL CLEAR, TILLABLE LAND, WITH GOOD BUILDINGS.

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LONDON, CANADA.

Life Underwriters' Convention

Some Items of Interest From the Proceedings of the Convention of the National Association of Life Underwriters and the Life Underwriters Association

of Canada Held In Hotel Astor, New York, September 5-7. President Priddy, in his lofty address at the opening of the convention, dwelt at considerable length on the importance of the winning of the war and the part taken by the life insurance organizations in securing for the Third Liberty Loan 700,000 subscriptions, amounting to over \$700,000,000, and promised that in the Fourth Liberty Loan the same organizations would take at least 1,000,000 subscriptions for \$2,000,000,000.

President Priddy's report, covering the most progressive and the busiest year the National Association has had, contained the following expressions: The thing which is uppermost in my mind and the thing which is uppermost in the mind of every thinking man and woman, is the war and the contribution we have made and should make toward the winning of the war. And as I think of the war and all that has transpired during the four years and more since it began, I cannot refrain from here and now paying tribute to the great contribu tion that has been made to this cause by that brave band of our brothers who have gone from Canada, who have fought so bravely and died so nobly for the deal for which all of us are now striving. I am no authority on the war, but so far as my knowledge goes no people who have participated in the war have fought more bravely, or died more willingly than have our brothers from over the border. It is, therefore, a particular pleasure for us today to meet and mingle with our friends from that great Dominion just to the north, and on behalf of the National Association and the citizens of this great city I extend to each and all of you a most cordial and heartfelt welcome.

Orra S. Rogers, president of the New York Association, was introduced by

President Priddy as the host of the convention.

Mr. Rogers: On behalf of the Life Underwriters' Association of New York City I take pleasure in welcoming you to the convention and to our city. As you know, New York has the finest harbor in the world, and you should make a point to get a view of our beautiful harbor. New York Bay with Long Island Sound coming in through the East River from the east, the Hudson River from the north, and Staten Island Sound to the west, is a beautiful sight, and there is no better way to see it than to go up in the tower of the Woolworth building or the Singer building, and get a birdseye view. And while downtown you should see both of these buildings, especially the Woolworth building, the highest building in the world, noted not only for its height but for its beautiful architecture. And as you pass downtown from the woolworth building you pass St. Paul's Church on the right; a little further down the Singer building, and across the way the Equitable building, noted for its size, not for its height, but it is said to house 10,000 people. Just across and a little below from that is that church of historic nterest, Trinity Church, and as you stand in the door of Trinity Church, you ook down Wall street, the centre of finance of the world.

Then there is Fifth avenue, which you should see. You should see our public library. And so I might go on. We are proud of these points of interest, but we are more proud of our people.

I wish I could tell you some of the things that our great businessmen and financiers are doing in this time of national struggle, but time will not permit. I especially wish to welcome our Canadian friends. It is especially fitting at this time when we stand shoulder to shoulder with you in the great struggle for the protection of human rights that we should meet here and deliberate and put forth our efforts in the direction of the protection of the home. And so I say to our Canadian friends, while you are here, forget, please, that you are from Canada, and we from the States, but that we are all Americans joined together in one great struggle for the uplifting of humanity

Now to you al! I say not only welcome, but thrice welcome. Our city is yours. Make it your home and be at home while you are here. If any of your agents have cases here that you want to close while you are here, we extend the courtesy of our offices to you. We hope your stay here will be so pleasant that after the busy days of this convention are over you will tarry, and that you will

J. T. Wilson, president of the Canadian Association, responded: Mr. Wilson: I feel that this is the forerunner of many conventions of a similar kind in the future; and the spirit of unity that has brought us here this morning is quite in keeping with that which has united and is uniting today these great commonwealths, not only on this side of the Atlantic, but the great mother country on the other side. And not only that, but it has stretched across the broad Pacific and united Australia and New Zealand into a union that shall not be dissolved at least until this fight for freedom has been carried to a successfulconclusion. And I believe after that we will go on cultivating the spirit of unity

to a greater degree than at present.

I am sure your president has not been to Halifax or he would not have said New York harbor is the finest harbor in the world. (Laughter.) If he would come down to Nova Scotia, he would see something that would open his eyes in the way of a harbor. Until he does that, we will let it go as he said.

The Canadian association is now finishing its twelfth year. It has grown from small beginnings to very great things. Its influence today is greater than it ever has been, and it is going on to greater things. Our members have taken their part in the work of the war. The membership of the Canadian association 'over there" is equal to 25 per cent of our present membership. (Applause.) The men at home have taken their part in great patriotic efforts—the Red Cross, the Y. M. C. A. and the Victory Loans that we have put on in our country so successfully. The life men have taken their part in it nobly, they are ready to do a great deal more.

I am sure as we mingle here together in the next two or three days, we shall come to know each other better; also that the time is coming when conventions of

this kind will be one in spirit and in results. The President: There are many persons who came to this convention expecting to have the pleasure of looking into the face of the greatest citizen living in the world today. (Prolonged applause.) But I hold in my hand an autograph letter from Woodrow Wilson, president of the United States, which was received on Saturday afternoon last, expressing his great regret that affairs make it necessary for him to remain in Washington, and sending his affection and greetings to this convention. Since he could not come he has sent to us one who is regarded as one of the great orators of the administration, and we are very much pleased and highly honored in having here, as a personal representative of the president of the United States, the Hon. Clarence Ousley, whom I now have the pleasure of presenting. (Applause.)

THE HON. CLARENCE OUSLEY.

Mr. Ousley: It is embarrassing to receive an introduction like that. I wish to acknowledge the nation's recognition of the international event here celebrated. We are using international now in a new and a truer sense than ever before. Especially do I wish to acknowledge the nation's obligation to our brothers from the north who are here with us, and that is no idle, polite expression. For you know and I know and we now all understand what we were so long in learning, that but for the sacrificial courage and the wonderful endurance of the Canadians, sustaining Britain's great breed and France's valiant sons, that but for that sacrifice, perhaps at this hour this land would have been desolated under the heel of the Hun. (Applause.) I am pleased to acknowledge the country's obligation to this great body

LIFE UNDERWRITERS' SERVICE.

I am reliably informed that no set of men have rendered more useful and effective service in the various undertakings of the nation than the life underwriters of America. (Applause.) I am not surprised, because in truth yours is a business—indeed I hardly like to call it a business; yours is a profession, a calling that lends itself most readily to undertakings of human welfare. I know in all the contrivances of men for profit and development none that is more truly entitled to be called beneficent than the great business of underwriting life, which provides for the comfort and the sustenance of the living and the maintenance of those who are orphaned and widowed by the death of the bread-winner. Your business has always appealed to me as something more than a business, as something taking on the nature of the humane and beneficent. And I am pleased to pay this simple but none the less honest tribute to your great calling.

It was not surprising, therefore, that you should have engaged in these undertakings, and yet the undertakings ahead of us, ladies and gentlemen, are more urgent than those through which we have passed.

OFFICERS CHOSEN BY CANADIAN LIFE UNDERWRITERS.

The Life Underwriters' Association of Canada, in its closing session, elected

following named officers: President-P. A. Wintemute, Manufacturers' Life, Calgary. Vice-Presidents-Fred McGregor, Mutual of Canada, Victoria, B. C., for

ovince of British Columbia. Alberta—G. J. A. Reany, Mutual of Canada, Edmonton.
Saskatchewan—W. B. Crawley, Great West Life, Saskatoon.
Mantoba—J. E. Matthews, North American Life, Brandon. Ontario-George L. Goodrow, Dominion Life, Hamilton.

Quebec-Victor Lemieux, Imperial Life, Quebec City. New Brunswick—S. Wetmore Merritt, Great West Life, St. John. Nova Scotia—George E. Archibald, Canada Life, Sydney. Prince Edward Island—J. O. Hyndman, Great West Life, Charlottetown. Honorary Secretary—C. A. Butler, Great West Life, Montreal, Quebec.

General Secretary and Treasurer—J. H. Castle Graham, 519-511 Manning Calgary, Alta., was the unanimous choice of the delegates for the convention

WALL STREET CONDITIONS.

With the near approach of the Fourth Liberty Loan the desire of all good, live and loyal Americans to make it an absolute success is intensified. This, coupled with some dissatisfaction with the Government's railroad contract and decline in the physical condition of corn and cotton, had something to do with decline in the physical conditions of last week for many good securities. There is, however, no lowered figures of last week for many good securities. There is, however, no doubt among those whose foresight and vision carries them beyond the immediate conditions of the day, that with so many basic reasons for an advancing market before the Fourth Liberty Loan is launched, it is the part of wisdom for the investor to take on his purchases at present recessions. We see no reason to change our attitude toward the market as expressed in last week's comment This is a market with most favorable opportunities and a safe one to buy on, notwithstanding there have been some unpromising developments. Cotton, for instance, which gave promise of over 15,000,000 bales in the early season, has instance, which gave promise in expectancy of 4,098,000 bales, leaving present forecast of yield per acre, only 145 pounds, which is smaller than any yield ever reported. The total production, however, owing to the larger acreage planted, will not b

much less than the last three crops.

The money market is being daily strengthened by the pushing back of the ferman lines, and exchange is daily growing more favorable to America. And, while time funds are scarce, call money was plentiful, with a slight easement servable, at 6 per cent, all last week.

The Northern Life Assurance Company of Canada Suggests Two Ways To Acquire An Estate

1.—By saving, stinting, sacrificing, fighting the world at every turn, battling the blows of business competition, running the risk of fire, theft, embezzlement and misfortune, skimping your family and yourself, maybe, and standing only one chance in twenty of reaching old age without being dependent upon others for support.

2.—By securing a Life Insurance Policy—a policy which guarantees to pay your beneficiary at your death either a definite lump sum or an income every month as long as she lives—an income that is fixed, certain, regular, unassailable, inalienable, untaxable, and which cannot be lost, sold, dissipated, squandered or mortgaged.

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For every lubrication purpose from engine to axle there is a Polarine Oil or Grease of correct body and lubricating quality that insures the generation and delivery of maximum power with minimum wear.

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is a smooth, light colored, medium bodied grease, free from all particles of insoluble and non-lubricating matter, suitable for packing wheels, steering gear housing, transmission, differentials, universal joints and grease cups in automobiles. 1-5-10-25 and 50 lb. tins, barrels and half barrels.

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