

REPORT 4
89/02/06

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :706-WASHINGTON,

008-TRANSPORT SYS,EQUIP,COMP,SERV.
UNITED STATES OF AMERICA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

UPDATE OF AFRICAN RAILWAY OPPORTUNITIES.

RAISE AWARENESS OF IFI OPPORTUNITIES.

DETAILED STUDY OF CHINA RAIL OPPORTUNITIES.

DETERMINE WHY CANADA HAS NOT SUCCEEDED IN THIS MARKET AS IT COULD/SHOULD.

PRESENTATION IN CANADA OF IFI OPPORTUNITIES TO CANADIAN RAIL SECTOR.

RAISE AWARENESS OF IFI OPPORTUNITIES.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----