

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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005-ADVANCED TECH. PROD. & SERV  
AUSTRALIA

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 3 Post support to Northern Telecom in pursuit of packet switching contract with Telecom Australia

-Northern Telecom awarded contract 11/88 for approximately \$40 million.

QUARTER: 4 Analyse/compile requirements for private sector networks indep of Telecom.  
Review of developments by Telecom and OTC.

Undertaking visits to local companies canvassing support for cdn participation at Communications' 89 - June 89.

Monitor deregulation of Australian carriers-attendance at ATUG Conference.