

REPT4D
90/06/26

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

7

POST :301-ADDIS ABABA

SECTOR :008-TRANSPORT SYS,EQUIP,COMP,SERV.
ETHIOPIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

SUB-SECTOR:AEROSPACE

AIRCRAFT ASSEMBLY

HANGAR MAINTENANCE

AIRCRAFT SALES & PARTS

OTHER MAINTENANCE SERVICES

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -Promote sales to Ethiopian Airlines. - Follow up purchase of used aircraft by Cdn firm.
-Follow up African Regional Airline "Great Lake District" project with Uneca. - Follow up Road Maintenance Project with ETCA

-More sales of parts & services to EAL anticipated. - Made initial contacts with Eth Gov't officials. - Cdn firm submitted proposals; results awaited. - Prequalification Notice awaited.

QUARTER: 2 Provide assistance to Cdn companies to promote sales to Ethiopian Airlines (EAL).

Requirement for another test cells being pursued with EAL.
Sales of aircraft parts and services.

QUARTER: 3 -----

QUARTER: 4 Promote sales to Ethiopian Airlines - Follow up purchase of used Aircraft by Cdn firms.
- Follow up African Regional Airline "Great Lakes District" project with UNECA

More sales of parts & services to EAL anticipated. - Negotiating with Govt officials.
-Cdn firm submitted proposals, results awaited.