

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 1ST QUARTER OF 1966 (Q1)

Summary for PGST: New York

AVERAGE TIME
ALLOCATION

Activity	CANADA-BASED		LOCALLY-ENGAGED		TOTAL TIME ALLOCATION	WORKLOAD (#)
	TRADE	NON-TRADE	TRADE	NON-TRADE		
A. Servicing Export Enquiries						
from Canada	8.8	0.	32.0	0.	1.95	1316 (Enquiries)
from Territory	1.8	0.	13.2	0.	0.73	635 (Enquiries)
B. Export Promotion Projects and Events	7.5	0.	14.4	0.	1.82	24 (Projects/Events)
C. Other Trade Development Activities	5.8	0.	6.4	0.	0.55	
D. Promotional Projects	7.8	0.	18.4	0.	1.23	14 (Fairs/Miss/Conf.)
E. Servicing Investment Development						
from Canada	3.3	0.	0.8	0.	0.13	27 (Enquiries)
from Territory	8.5	0.	0.8	0.	0.38	165 (Enquiries)
F. Service to Government						
External Affairs	4.3	0.	1.6	0.	0.25	14 (Reports)
OGs, Provinces, ETC	4.3	0.	6.2	0.	0.48	29 (Contacts)
G. Administration						
Program Management	23.5	0.	8.8	0.	0.94	
Leave, Professional Dev.	5.5	0.	7.0	0.	0.57	
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Total TID Program	81.1	0.	100.0	0.	8.23	
H. Other Programs	19.3	0.	0.0	0.	0.77	

Trade Officers: 9

Non-Trade Officers: 0

Note: Percentage values may not add
due to rounding adjustment;
maximum adjustment is 1 percent