

work of enlarging our college, which is now in progress, having visited all the best equipped colleges of pharmacy in the United States and procured information that will be of service to the Board, and is a member of the committee having this in charge.

He is also taking an active part in arranging the curriculum of studies that will be given in the enlarged course adopted by the council.

We consider his re-election at this time will be a benefit to our college.

We therefore request your vote and influence on behalf of John A. Clark, as a member of the council of our college from number eight division.

A. VINCENT, J. W. SUTHERLAND,
President, Secretary.

Ontario College of Pharmacy Examinations.

THE following is the official announcement of the final result of the examinations at the College of Pharmacy. The report, owing to the illness of one of the examiners, was somewhat delayed. Those who were successful are:

PRIZEMEN.

College gold medal: C. A. Yates, Goderich.

College silver medal: G. J. Sadler, Ottawa.

Shuttleworth gold medal: C. A. Yates, Goderich.

D'Avignon gold medal: G. J. Sadler, Ottawa.

Avison gold Medal: R. Baxter, Windsor.

Honor list (in order of merit): R. Reid, W. H. Meek, A. T. Bletcher, T. K. Brown, J. McIntyre, W. N. Hartman, W. F. C. Braithwaite, J. Allen, W. Sylvester, W. H. Gregory, C. Ruby, A. E. Brethour, J. K. Hill, W. J. H. Mackenzie, W. Elliot, W. A. McIntyre, E. B. Kilgour, J. A. Stuart, T. A. Sweeney, W. Hookway, A. B. Moyer, H. W. Thomson.

PASS LIST.

A. C. Abbott, W. C. Armour, E. W. Ball, J. Brough, G. W. Campbell, E. M. Carpenter, W. H. J. Cherry, R. A. Davis, A. H. Dunlop, H. Elliot, B. J. E. Freer, R. H. Gilchrist, M. D. Hall, A. L. Hamilton, H. G. Horton, J. J. Jenson, J. E. Keays, W. Latimer, J. Lynch, G. S. Macdonald, W. C. McCougall, A. McMaster, H. B. O'Connor, G. A. Peaker, W. H. Reid, W. H. Rogers, M. C. Rose, J. E. Sangster, R. H. Smith, E. W. Stickney, W. S. Stone, F. G. Walley, D. C. Watterhouse.

Passed in Dispensing: R. S. Armstrong, C. A. Cook, W. Daniel, D. Davidson, J. H. Dennis, H. Duncan, H. P. Eakin, W. J. Fraser, R. B. C. Hall, F. C. Hagyard, H. M. Meyers, H. Proctor, H. J. Rogers, W. R. Sharp, M. G. Sherk, J. K. Sutherland, H. H. Warren, F. J. Hoag.

Passed in Prescription: R. S. Armstrong, C. A. Cook, W. Daniel, D. Davidson, A. D. Deverell, J. H. Dennis, H. Duncan, H. P. Eakin, W. J. Fraser, H.

M. Meyers, H. Proctor, H. J. Rogers, W. R. Sharp, M. G. Sherk, J. K. Sutherland, H. H. Warren.

Passed in Chemistry: J. H. Dennis, H. Duncan, F. C. Hagyard, R. N. Miller, H. Proctor, W. R. Sharp, H. H. Warren.

Passed in Pharmacy: A. D. Deverell, H. P. Eakin, W. J. Fraser, R. B. C. Hall, F. C. Hagyard, R. N. Miller.

Passed in Materia Medica: R. S. Armstrong, C. A. Cook, W. Daniel, D. Davidson, A. D. Deverell, J. H. Dennis, H. P. Eakin, W. J. Fraser, R. B. C. Hall, F. C. Hagyard, R. N. Miller, H. M. Meyers, H. J. Rogers, M. G. Sherk, J. K. Sutherland, W. C. Riddell.

Passed in Botany: R. S. Armstrong, C. A. Cook, W. Daniel, D. Davidson, A. D. Deverell, H. Duncan, R. B. C. Hall, R. N. Miller, H. M. Meyers, H. Proctor, H. J. Rogers, W. R. Sharp, M. G. Sherk, J. K. Sutherland, H. H. Warren.

C. W. Clark, of St. John, N. B., secured a high place on the honor list and would have been entitled to the Chemistry medal, but as he has not yet quite fulfilled his term of apprenticeship his name has been withheld.

The New Excipient.

The *Journal de Medecine* thinks that the excipient, retinol, is soon to be generally employed in pharmacy, MM. Vigier and Gautrelet lately made a report concerning it in *La Medecine Moderne*, from which I extract the following: "Retinol is a liquid resulting from the dry distillation of colophane. Purified, it resembles olive oil in appearance. It dissolves, or makes a good mixture with, a large number of the antiseptics and other substances. It is non-irritant and may be used freely on the skin. It dissolves the following preparations in the proportions described: salol, 1 to 10; iodol, 1 to 50; naphthol, 1 to 50; aristol, 1 to 50; camphor, 1 to 20; chrysophanic acid, 1 to 40; cocaine, 1 to 30; codeine, 1 to 40, and strychnine, 1 to 40. Camphorated naphthol dissolves very readily in it. The oil of cade, phenic acid, terebenthina, alcohol and ether are readily miscible with it. Resorcin must be dissolved in a little glycerin before mixing with retinol, and iodoform should previously be dissolved in ether. Iodine dissolves in it, but, if kept for a time, a resinous deposit is observed. Retinal mixes readily with vaselin, lard and oleonaphthine. It is also used by itself as a curative application in vaginitis and in injections (3 resorcin to 100 retinal) for hemorrhagia. For use in skin diseases it is combined with starch.

FROM San Francisco a report comes that a cargo of 100,000 pounds of opium, brought from China on the yacht Haleyon, has been smuggled into the U. S. The opium was transferred from the yacht to a small steamer, which in turn loaded the drug on a lumber schooner in Puget Sound. With the duty on opium at \$12 a pound, the opium ring made a profit of \$1,200,000 by the transaction.

Points for Retailers.

Success in trade is not accidental.

The dealer who notes what a community is most in need of, and supplies that want most thoroughly, possesses the attributes of a merchant.

Experience demonstrates that the merchant who keeps his purchases fairly within the line of the current wants of his trade is the one in the long run who makes the most money.

Dealers had far better cry over the goods on their shelves than to cry over accounts in their books, for goods in hand represent a value that can never be found in scattered accounts.

Many a good country merchant, by allowing his bills to run over time—a week or ten days, or even longer—has caused the city house with whom he is dealing to look upon his accounts with disfavor.

It is generally far better to suffer a small loss and maintain the reputation of being a good merchant, than to show the contrary by returning goods, which is very often regarded as an evidence of poor buying.

Selling goods for glory is one thing, and selling them to make money is quite another and different thing. Anyone who has money or credit can do the former; but to do the latter, it requires a merchant in the fullest sense of the term.

General competition, together with the circumstances and necessities of any market, usually establish such rates of prices for goods as are normal and legitimate, and the dealer who ignores this fact, generally suffer the consequences.

In nine cases out of ten the quality of goods has more to do with the making, or the losing of a customer than the price, for the reason if a customer is pleased and well satisfied with the former he does not generally take the time to compare prices.—*Ex.*

Better Than a Bank.

THE following should be posted over every merchant's desk. It means discount your bills: 1. One half per cent. on a 30-day bill paid in ten days is equal to interest at the rate of eight per cent. per annum. 2. One and one-half per cent. on a 60-day bill paid in ten days is equal to interest at the rate of eleven per cent. per annum. 3. Four per cent. off on a four months' bill is interest at the rate of twelve per cent. per annum, or a four months' bill paid in thirty days with three per cent. discount is interest at the rate of twelve per cent. per annum. 4. Five per cent. discount off on a four months' bill is interest at the rate of fifteen per cent. per annum; or if paid in 30 days, less four per cent. it is sixteen per cent. per annum. Bills paid are safer than money in any bank, however strong. Cash discounts are the dealer's first profit and one he is sure of.—*Ex.*