



"SOLID AS THE CONTINENT"

The North American Life is high in the esteem of the insuring public. Our representatives are placing unprecedented amounts of new business. Why?

"Solid as the Continent" policies, coupled with liberal dividends and the great enthusiasm of all our agents is the answer.

If you want to associate yourself with a Company that offers its representatives real service, write us. Some good agency openings are available.

Correspond with E. J. Harvey, Esq., Supervisor of Agencies.

NORTH AMERICAN LIFE ASSURANCE COMPANY

"Solid as the Continent"

HOME OFFICE - - TORONTO, ONT.

SIZE, STRENGTH, LIBERALITY

The Sun Life Assurance Company of Canada, with over \$340,000,000 of business in force, has all the advantages that size can bring to a life company.

With assets of over \$97,000,000 and surplus of over \$8,000,000 it has decided strength and safety.

Its policy conditions and dividend record have earned for it an enviable reputation for liberality, while its record for fair dealing is unexcelled.

For information as to contracts, communicate with the nearest Division Office, or with the Company's Head Office in Montreal.

SUN LIFE ASSURANCE COMPANY OF CANADA

Head Office: Montreal.

T. B. Macaulay, President.

COMMENCED BUSINESS 1891
RECEIVED DOMINION CHARTER 17th JUNE 1900
Capital Stock Authorized and Subscribed Capital Stock Paid up
\$500,000.00 \$174,762.70

The OCCIDENTAL FIRE

INSURANCE COMPANY
Under the control of the North British & Mercantile Insurance Company

RANDALL DAVIDSON, President
G. A. RICHARDSON, Vice-President and Secretary
DIRECTORS
S. B. RICHARDS W. A. T. SWANMAN S. G. DODSON

Head Office - - WINNIPEG, MAN.
AGENTS REQUIRED AT UNREPRESENTED POINTS

ESTABLISHED 1866
Total Funds Exceed Canadian Investments Over
\$109,798,258.00 \$9,000,000.00
Capital Authorized \$30,000,000.00
Amount Subscribed for \$1,000,000.00
Amount Paid-Up in Cash \$1,000,000.00

FIRE AND LIFE NORTH BRITISH AND MERCANTILE

INSURANCE COMPANY
DIRECTORS
Wm. McEwen, Esq. G. N. MORRIS, Esq. E. L. FRANK, Esq.
Head Office for the Dominion:
50 St. Francois Xavier Street - MONTREAL
Agents in all the principal towns in Canada.
RANDALL DAVIDSON, Manager.
HENRY N. BOYD, Manager, Life Dept.

The Imperial Guarantee And Accident Insurance Co. of Canada

Head Office, 46 King St. W., TORONTO, Ont.

A Strong Canadian Company

Accident and Sickness Insurance
Guarantee Bonds

Plate Glass & Automobile Insurance

S. WILLIAMS, General Manager FRANK W. COX, Secretary

THE LIFE AGENTS' MANUAL
THE O'BOROUGH - - MONTREAL

METROPOLITAN LIFE INSURANCE COMPANY OF NEW YORK

Paid for new business in Canada during 1919.
Ordinary \$61,559,058
Industrial \$33,798,053
Total \$95,357,111
Largest amount ever issued in Canada by any Company.
Amount of Insurance in force in Canada
December 31, 1919 \$336,193,990
Largest amount in force in Canada by any Company.
Number of Metropolitan policies held by
Canadians December 31, 1919 1,431,827
Largest number in force in any Company in Canada.
Investments in Canada exceed \$57,000,000
Subscriptions to Victory Loans \$24,137,550
The Company had nearly 1,500 employees in Canada at the end of 1919.

Home Office, 1 Madison Ave., New York City