

more conspicuous clothes. If a young man will look around him a bit, he will find that the successful men of the day are always the most quiet dressers. Their clothes are never conspicuous ; they detract rather than attract attention. It is only the fop of shallow mind who invites attention by his dress. There is a certain class of pictures that requires elaborate gilt frames in order to set off the little merit they possess ; and likewise are there scores of men who must dress conspicuously in order to gain even the most meager attention. Men who are least certain of their position always dress the showiest. Hence if a young man dresses quietly and neatly he pursues not only the best but the only wise course. His dress is a pretty accurate reflection of his character, and very often he is judged, to a certain extent, by the taste which he shows in his clothes.

But while a young man injures himself by showy dressing, he has no business to dress shabbily. Shabby clothes are no longer an eccentricity of genius. There are men of genius who have achieved deserved fame and substantial success who are absolutely indifferent to their appearance. And the world overlooks and forgives it. But this is only possible with men of commanding genius who are established ; and the young man who takes these men as models so far as attire goes makes a sorry mistake. It is given to men of high position and of established success to follow a great many little eccentricities which are not overlooked in a young man struggling for a career.

Aside from the aspect of mere appearance, neatness in dress is undoubtedly a great inner and outer factor in a young man's success. A well-fitted suit of clothes communicates a sense of neatness to the body, and, in turn, this sense of neatness of the person is extended to the work in hand. As we feel, so unquestionably do we work. Our clothes unmistakably affect our feelings, as any man knows who has experienced the different sensation that comes to him when attired in a new suit from the feeling when wearing old clothes. No employer expects his clerks of moderate incomes to dress in the immediate fashion ; but he likes to see them neat in appearance. It commends them to his attention. We all have an inner consciousness that a young man who keeps himself looking neat and clean is more worthy of our con-