company's total capital investment for new mines and related surface facilities in Canada would be over \$300 million (U.S.). In addition to the development of nine new mines, the company's plan to increase its Canadian nickel production capacity to more than 600 million pounds annually entails expansions at existing mines and processing facilities in Ontario and Manitoba.

OVERSEAS PROJECTS

Summarizing significant developments in longer-range production programmes abroad, Mr. Wingate noted that the understandings reached for exploration and possible mine development in New Caledonia and Indonesia were important initial steps toward significant increases in the world's supply of nickel. Significant progress has also been made with the Guatemalan Government in planning the construction of major nickel mining and transformation facilities. The company is also exploring or developing properties in Australia, the British Solomon Islands, Minnesota and other parts of the world.

RED CARPET CANADA PROGRAMME

Canada's hospitality services are again preparing to "roll out the red carpet" for the expected influx of tourists this year.

The Red Carpet programme was introduced last year to help Canada's hotels and restaurants to prepare for the busiest tourist year Canada has ever had. This year's programme of seminars, building on last year's success, began simultaneously in Hamilton, Ontario, and Winnipeg, Manitoba on May 1. It is sponsored by the Canadian Restaurant and Canadian Tourist Associations, with assistance from the Canadian Government Travel Bureau, and will be held in 15 major cities this spring.

Dan Wallace, Director of the Canadian Government Travel Bureau, points out that the centennial year gave Canadian tourism a tremendous boost, putting Canada in the billion-dollar tourist income league,

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along with the United States, Italy and Spain, and stresses the importance of keeping up this momentum.

"The increase in the number of travel enquiries the Bureau received from abroad in 1967 was phenomenal," he explained, "and, while we do not expect to sustain this fantastic increase, it is significant to note that, in the first four months of this year, the number of travel enquiries we have received at the Bureau is already 48.5 percent ahead of those received during the same period in 1966."

Covering ground common to all tourist service industries, the 1968 Red Carpet Canada programme will consist of a series of one-day seminars, covering such subjects as convenience foods, technical training and courtesy. Western seminars will be held in Regina, Saskatoon, Victoria, Vancouver and Edmonton.

The eastern schedule includes seminars in Ottawa, St. John's, Halifax, Montréal, Trois-Rivières, Québec City, London and Toronto.

TELECOMMUNICATIONS SALE

Northern Electric Company Limited of Montreal has been awarded a \$2.7-million commercial contract for telecommunications equipment from the Republic Telephone Company Inc., of the Philippines.

Northern Electric estimates that the contract will generate approximately 280,000 man-hours of

employment for Canadians.

The contract includes the sale of crossbar exchange equipment, cable, station equipment and materials, as well as installation supervision and training services by Northern Electric personnel. The firm has applied to the Export Credits Insurance Corporation for long-term export financing support for this transaction.

This is the first substantial sale of telecommunications equipment by Northern Electric in the Philippines, and represents an important step in the company's marketing programme in the Far East.