

SUBCONTRACTING/COLLABORATION/STRATEGIC ALLIANCES:

- 1) Is your firm open to subcontracting? Yes No
- 2) As a rule-of-thumb, what percentage of a typical production is out-sourced?

3) How do you see your out-sourcing needs changing in the future?

4) What type of qualities do you look for in a strategic alliance partner?

5) Who have you successfully worked with in the past?

6) What failures have you experienced with collaborative agreements?

CONCLUSION:

Who would you recommend as the point-of-contact within your firm that I may list in this report (ie., Director, Procurement Manager, Producer).

Name: _____

Title: _____

Address: _____

Phone: _____

Fax: _____

email: _____