

# U.S. ENVIRONMENTAL INDUSTRY - PROJECTED MARKET GROWTH

INDUSTRY SEGMENT	Annual Growth	Projected Revenue (\$ Billions)					
		1991	1992	1993	1994	1995	1996
1. Analytical Services	6%	1.7	1.8	2.0	2.1	2.2	2.3
2. Solid Waste Mgmt	5%	27.4	28.5	30.8	32.6	33.9	35.3
3. Haz Waste Mgmt	6%	13.7	14.3	15.6	16.7	17.5	18.4
4. Asbestos Abatement	1%	3.0	3.1	3.2	3.2	3.2	3.1
5. Water Infrastructure	4%	12.5	13.1	13.8	14.5	15.0	15.5
6. Water Utilities	2%	11.8	12.0	12.3	12.5	12.7	13.0
7. Env Consulting/Eng	9%	13.4	14.3	16.4	18.0	19.4	20.6
8. Resource Recovery	10%	15.8	16.7	18.7	20.8	23.0	25.3
9. Instrument Mfg	6%	1.8	1.9	2.1	2.3	2.4	2.5
10. Air Pollution Control	13%	5.3	5.8	6.7	7.7	8.8	9.9
11. Waste Mgmt Equip	7%	11.0	11.6	12.7	13.7	14.6	15.1
12. Env Energy Sources	7%	2.0	2.1	2.2	2.4	2.6	2.8
<b>Total</b>	<b>7%</b>	<b>119</b>	<b>125</b>	<b>136</b>	<b>147</b>	<b>156</b>	<b>164</b>
<b>Composite Annual Growth Rate</b>			<b>4.8%</b>	<b>8.9%</b>	<b>7.4%</b>	<b>6.2%</b>	<b>5.4%</b>

Source: Environmental Business Journal - April 1992

APPENDIX 3.1  
(cont.)