

annual rate of 5% and total \$741.7 million in 1994. Imports are expected to grow at a faster pace than domestic production, and increase their market participation from 8.6% in 1988 to 22.3% in 1994.

TABLE 1
APPARENT CONSUMPTION OF
FURNITURE AND LIGHTING FIXTURES
(U.S.\$ million)

	1988	1989	1990	1991e	1994p
Production	450.2	508.7	539.2	560.8	630.8
+ Imports	37.5	85.8	117.4	131.5	165.6
- Exports	52.3	54.5	51.6	50.1	54.7
TOTAL	435.4	540.0	605.0	642.2	741.7

Source: Import-export data published by Secretaría de Comercio y Fomento Industrial (SECOFI); production figures based on data by Instituto Nacional de Geografía, Estadística e Informática (INEGI).

Total apparent consumption for 1990 can further be divided into the following categories:

TABLE 2
1990 APPARENT CONSUMPTION BY SECTOR
(U.S.\$000)

CATEGORY	VALUE	% OF TOTAL	IMPORT SHARE
Metal furniture	179.2	29.6%	17.8%
Wood furniture	152.2	25.2	33.2%
Bedding	109.2	18.0%	4.0%
Lamps & lighting fittings	102.2	16.9%	20.8%
Furniture other materials	62.2	10.3%	10.1%
TOTAL	605.0	100.0	19.4%

The largest segment of this market is metal furniture, dominated by the demand for office furniture, such as filing cabinets, desks and chairs, which accounted for \$179.2 million, wood furniture, mostly home furniture including tables, chairs, cabinets, bookcases and sofas, which amounted to \$152.2 million; mattresses, box springs and other bedding totalled \$109.2 million, lighting fixtures \$102.2 million and plastic and other furniture \$62.2 million.