

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87

LISTED BELOW ARE THE SPECIAL AND/OR UNPLANNED ACTIVITIES
WHICH CONSUMED PROGRAM RESOURCES DURING THE REPORTING PERIOD:

POST : 653-HAVANA

TRANSPORTATION: POST ORGANIZED CDA'S PART. TO 17TH PAN AMERICAN RAILWAY CONGRESS THAT TOOK PLACE IN HAVANA, NOV 16-22 87. 9 CDN COS. PART. & SOME OF THEM REC'D REQUESTS FOR TENDER & SOME SALES WERE MADE; (02) INDUSTRIAL MACHINERY PLANTS & SERVICES: POST MANNED INFO BOOTH AT HAVANAPAK 87 TRADE FAIR NOV 24-28/87. 35 CDN FIRMS SENT CATALOGUES TO BE SUPPLIED TO LARGE NO. OF CUBAN OFFICIALS & USERS. 100 INQUIRIES REC'D. THE CDN STAND WON AN HONOURBLE MENTION; (03) SERVICE INDUSTRIES: POST ORGANIZED A SPORT EQPT & FACILITIES BUYERS MISSION TO VISIT POTENTIAL SUPPLIERS IN CDA, FEB 88; (04) AGRICULTURE: ONT. MIN. OF AG. & FOOD TECHNICAL SEMINAR ON CATTLE, SWINE & POULTRY, HAVANA NOV 30-DEC 3/87, ATTENDED BY SOME 550 CUBAN EXPERTS FROM ALL OVER THE COUNTRY. CDN GROUP WAS LED BY AN ADM. OMAF. THIS PROVIDED FOR OPPORTUNITY TO ESTABLISH CONTACTS WITH HIGH LEVEL CUBAN MIN. OF AG. OFFICIALS SUCH AS MIN. ADOLFO SUAREZ & D. M. CESAR BALMASEDA AMONGST OTHERS. SEMINAR ALSO FURTHER ENHANCED CDA'S PRESTIGE IN CUBA. AS A RESULT, CUBAN DELEGATION WILL VISIT CDA MAY 88 TO FINALIZE PURCHASE OF CATTLE BREEDING STOCKS & OTHER PROGRAMS OF TECHNICAL EXCHANGE IN THIS FIELD. ALSO SALES OPPOR. WERE IDEN. FOR VET PROD