

# BUSINESS OPPORTUNITIES

*Before entering into a contractual agreement with a company, readers are advised to verify the bona fides of the companies listed here.*

## **CHINA (People's Republic) —**

A company can offer **show rooms for automobiles, parts, supplies and accessories** in facilities located in a large auto mall. Contact James Ling, President, Powerman Enterprises Inc., 2638 E. 56th Ave., Vancouver V5S 1Z7. Tel.: (604) 325-9559. Fax: (604) 325-9562.

**GUYANA —** A Guyanese company with an Ottawa-based partner is looking for Canadian **joint venture partners for the expansion of a farming and feed mill operation**. Currently in the feed mixing and bagging business, the company would like to start growing and producing feed stock for the local market and is looking for **Canadian companies with expertise in the farming and processing of agricultural crops into base animal feed**. The firm can provide large tracts of land for agricultural production and for its mixing and feeding operation. Contact Stephen Akehurst, Managing Director, or David Kalimootoo, V.P., International, LookSouth Int'l Inc., 75 Spadina Avenue, Ottawa K1Y 2B9. Tel.: (613) 747-8927/728-9941. Fax: (613) 748-7312/728-7147.

**PORTUGAL —** A company with headquarters in Cape Verde and

offices in Lisbon seeks exporters of such foodstuffs as **beans, flour, corn, bird seed, and canned goods**. Submit price lists (FOB) to Carlos Benoliel de Carvalho, Joao Benoliel de Carvalho Lda., R. Dr. Alfredo da Costa, 5-3-D, 1495 Lisboa. Fax: 351-1-410-1159.

**SAUDI ARABIA —** Companies and manufacturers wishing to **expand their operations in the Gulf Region and Middle East** may wish to contact a Scarborough company which has liaison offices in Saudi Arabia. The company provides **transfer know-how in marketing services; franchise consulting; product marketing; and joint venture/licensing arrangements**. Contact Z. Bedrossian, Manager, Trading Image International Inc., 122 Earlton Road, Scarborough, Ontario M1T 2R6. Tel.: (416) 321-5022. Fax: (416) 321-6572.

**SAUDI ARABIA —** A Riyadh-based firm seeks **joint venture design/construction partners** for a project that involves the establishment of a clean room for the assembly and packaging of single-use medical disposables and a sterilization unit using ethylene oxide or Gamma radiation. The disposables, all of which will be imported, then assembled, packaged and sterilized within the country, include: **naso-gastric tubing, haemodialysis, transfusion sets, dialysers, Nelton catheters, endotracheal tubes and**

**oxygen masks**. Contact Abdul Mohsen Al Mousa, Abdul Rahman S. Al-Rashid Establishment, P.O. Box 9102, Riyadh 11413, Saudi Arabia. Tel.: (966-1) 462-3510/462-1733. Fax: (966-1) 462-1826.

**VENEZUELA —** An importer/distributor seeks Canadian exporters of **compact discs, laser discs and accessories**. Contact Alejandro Melian, Melnova Import-Export, Caracas. Tel.: 582-762-5401/985-1554. Fax: 582-762-7327.

## !!OOPS!!

We didn't mean to rearrange the map of Europe, but somehow, in our last edition, we located Plovdiv in Hungary — when, in fact, it is in Bulgaria!

So, to rectify matters: The **Plovdiv International Technical Fair** will be held in Plovdiv, Bulgaria, September 26-October 2, 1994. Canada will participate with a national stand or an information booth.

This fair specializes in telecommunications, office equipment, power engineering and construction.

Contact Gayle McCallum, DFAIT, Ottawa. Tel.: (613) 996-1530.

## **Win Export-Looking for Export Opportunities?**

Make sure you are registered in the WIN Exports database which will showcase your company's capabilities to foreign buyers. To register, fax your request on your company letterhead to 1-800-667-3802 or 613-944-1078.

