



# TELEPHONE NEWS



OFFICIAL INFORMATION  
OF THE  
CANADIAN INDEPENDENT TELEPHONE ASSOCIATION  
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## A TRIP TO WATERFORD

Prospective telephone buyers can make no better investment than to visit Waterford.

1st. You will visit the mammoth plant of the Dominion Telephone Manufacturing Co. Ltd. and see how we manufacture complete telephones and switchboards from the raw material, see how we assemble them, see what a rigid test we give every part, see how we pack them ready for shipment.

2ND. You will visit a complete and up-to-the-second telephone exchange using the same kind of equipment manufactured by the Dominion Telephone Mfg. Co. Ltd.

3RD. You will be shown a modern rural telephone system, using the same telephones and equipment manufactured by the Dominion Telephone Mfg. Co. Ltd.

4TH. You will be shown the books of the Telephone Exchange which will show you how a ten per cent dividend is paid every year.

## SEEING IS BELIEVING

If you want telephone apparatus that will pay you dividends,

If you want telephone apparatus that is manufactured in Canada,

If you want to avoid paying duty on parts that are manufactured outside of Canada,

If you want to trade with Canadians,

If you want the best telephone apparatus on earth and have it proven to YOU to YOUR satisfaction by actually seeing it made and in operation in the same town,

## COME TO WATERFORD

We claim to be the only bona fide Independent Telephone Manufacturing Company in Canada that manufactures ALL of its apparatus and can prove it to YOUR satisfaction, notwithstanding the untruthful statements of disgruntled assemblers traveling under the guise of manufacturers. Ask the so called Independent manufacturers in Toronto what make of transmitters, receivers, generators, etc., etc., etc., they use on their apparatus and where they are made.

**Dominion Telephone Mfg. Co., Ltd.**  
**WATERFORD, Ontario.**

The only Independent Manufacturers in Canada  
manufacturing ALL their apparatus from the raw material.

H.W.B.