

An unfounded rumour of the failure of C. W. Papst, Seaforth, was current in business circles. We are happy to say that there was no foundation for the report.

The action of the Ontario Association in calling the attention of the Minister of Customs to the receiving through the mails, duty free, of a number of single books, has borne good fruit. Even books sent for press notices have to pay. An entirely new feature.

The second meeting of the Huron District Association is to be held at Stratford on Tuesday, the 17th inst.

The Toronto Association will probably meet on Monday, the 23rd inst., though during the hot weather it is not comfortable to be shut up in the evening, even for an hour or two. If no notice is sent out by the secretary, the next meeting will be on the third Monday in September, and monthly thereafter.

The trade should keep in mind that owing to the intense rivalry of the publishers of board toy books, prices are materially reduced. Such is the reduction that what was the purchasing price last year would yield at present prices a fair profit.

The Copp Clark Co. hand us a copy of their Dominion Diary for 1887. The blotter every second leaf makes it perfect as an office accessory.

Rutherford Bros, Owen Sound, have dissolved partnership, J. H. Rutherford retiring. The business will be carried on by Peter Rutherford.

Particular attention is called to the advertisement of Williamson & Co., in the present number, regarding a copyright book, "Chavasse's Advice to a Wife." They announce their intention of insisting on their rights.

A lady traveller has appeared, representing an Edinburgh house. She is a winsome Scottish lassie, wi' a glint o' sunshine in her twa bonnie een, that canna be resisted by mortal man.—*English Exchange*.

A dealer in the Huron district has found out how to do an average business in the months of July and August. He makes a specialty of fancy goods at a good discount. He marks them down, advertises them, talks fancy goods all the time, and footing up his sales on the 31st, finds that the volume of business is large. He claims it does not interfere with Christmas sales in the same line.

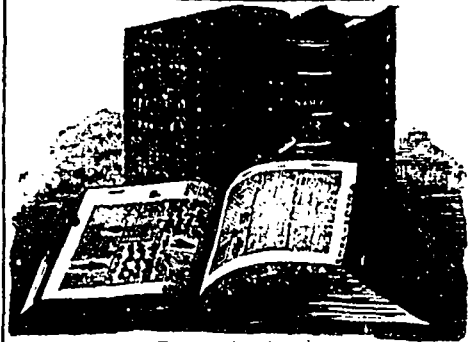
The same man, he is up there at "the cross-roads," believes in sharp collections. Bills rendered the first of every month. Customers expect it and act accordingly. Once a working man owed him between three and four dollars for a couple of years. Didn't pay and didn't buy anything. Finally the dealer managed to collect the amount, and regularly afterwards this same man bought regularly. When a man owes anything he passes by on the other side.

**TORONTO IMPROVEMENTS.**—Hart & Company are making several important changes in their premises, that will make them much more convenient to handle their increasing trade. They have secured control of the entire large building, where they have been located for so many years, and the

THE LONDON TIMES OF ENGLAND, says: It is the best Dictionary of the Language.

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