

AMONG THE WHOLESALERS.

ASSORTING orders are quiet with the booksellers and fancy goods dealers. Stationers' sundries are more active, but the movement, though general, is not extensive. Orders for fall delivery in almost every class of goods are very promising. One traveller who carried Bibles and such like goods took orders amounting to over \$10,000 in four weeks. Fancy goods for fall delivery are also as active as Bibles, Christmas cards and booklets. Payments are only fair, as the country trade seems to be slower than usual, and retailers experience difficulty in meeting their bills promptly.

The stationery contract for the corporation of Toronto has been awarded to the Copp, Clark Co.

Buntin, Gillies & Co., Hamilton, advertise Stephens' Ink, of which they have received a large shipment per SS. Brazilian.

Bibles are being pushed by the Copp, Clark Co. They carry the Oxford, Collins', Eire & Spottiswoode's and Walker's.

The Middleton paper fasteners seem to have found considerable favor with the trade. Dealers who have tried them report them satisfactory.

The Union Jack in tissue paper is a novelty handled by the Copp, Clark Co. As a decoration they cannot be excelled and the cost isn't worth mentioning.

Dealers who use advertising cuts should correspond with Cooper's Electro Agency in this city. They have some cuts especially suitable to the stationery and fancy goods trade.

It is rumored that a change in one of Toronto's large book firms will soon be announced. It will be a merely nominal change.

An Ink Erasing Electroline Pencil, which erases ink in two seconds, is sold by the Monroe Eraser Mfg. Co., at its Canadian agency, 222 Division street, Kingston.

W. J. Gage & Co. have just finished stock taking, and will issue at once a list of clearances. The live dealer who desires snaps will write for this list. Only a few buyers can be favored with these chances.

The Endeavor Herald Co., of 18 and 20 Bay street, publish Hunt's Sunday School Record, a book for recording the attendance, offerings, etc., of each class in the Sunday school. It has 320 pages, and sells for \$2.50.

C. M. Taylor & Co. are showing a beautiful line of Japanese antimony goods and Benares brass goods. The Benares goods include trays, vases, bells, etc. The Japanese goods include pin trays, pen trays, card trays, salvers, etc. These are very showy goods, and the prices are quite reasonable. The designs are very

chaste, and the finish is indicative of first-class workmanship. They are also showing a nice line of glass perfume bottles with silver network coverings. These are excellent goods.

Rubler stamp ink pads and automatic shading pens and inks are new lines shown by The Brown Bros. The pens are carried in eight sizes. No live retail merchant can get along without a set of these.

A new line of cheap memorandums has been issued by the Copp, Clark Co., three lines retailing for five cents and one for ten cents. They are oblong, and bear the following brands: Sunbeam, Tutor, Cascade, and St. Lawrence.

The music trade of Canada are warned against a forgery of the authorized edition of "My Sweetheart's the Man in the Moon." The proper edition is published by the National Music Co., Chicago, and P. Kelly, Montreal.

Mr. B. Marcuse, the Montreal fancy goods dealer, is showing some very fine chromos of the Chicago World's Fair and grounds. They will doubtless just now attract the attention of dealers. Mr. Marcuse is doing a live trade.

Taurine mullage and Higgins' architects' inks have been re-stocked by The Brown Bros. They have also a stock of paste for photographers' mounts. The live dealer will secure an order from his photographer for this.

This month C. M. Taylor & Co.'s travellers will be showing a fine line of fancy goods, Christmas cards, and booklets. Hegelburg's Christmas cards are the the leaders and Dutton's booklets are also a specialty. Their samples will be worthy of inspection.

Mr. Gundy, the general manager of W. J. Gage & Co., has been on a visit to Winnipeg and some of the towns west. He general trade quiet, but secured some good book orders. They have done an unexpectedly large trade in import books; their lines seem to have found extra favor this season.

Travellers who have returned to Toronto from the North-west state that the bookstore of E. L. Christie, at Brandon, is the finest west of Winnipeg, and that its owner is doing the liveliest trade in this wide district. Abundance of energy, snap and common sense will make any dealer prosperous.

The Toronto News Co., are hustling paper book and periodical trade as usual. They have a line of Standard baseballs which are said to be equal to Spalding's, at a lower price, and these they are pushing. Flags are being sold by them at prices which cause a certain amount of envy in their competitors.

Morton's Gold Pens are the oldest and perhaps the best known in America. The Copp, Clark Co. are showing three neat cases, each containing a dozen pens,

which are especially suitable for small dealers. A \$21 case contains 12 ladies' pearl handled pens, with points in four degrees of fineness. An \$18 case contains some similar to the above and some men's styles, in six degrees of fineness. A \$15 case contains a dozen with black handles and various styles of holders and points.

Nerlich & Co.'s travellers are out with the samples of fancy goods for import which were described in April BOOKS AND NOTIONS. These are excellent goods. The lines of dolls they carry are it is claimed, the most extensive range shown in Canada. Their display of this class of goods is certainly indicative of an enterprising firm.

"Practical Hints for Painting on China and Glass," is the name of a 25-cent book published by The Art Metropole, 131 Yonge street, in this city. China painting is now all the rage, and this book has all possible instructions concerning this work. The hints are practical and reliable, and the arrangement of the matter excellent. The trade can get a liberal discount from the publishers by corresponding with them.

In stationery The Brown Bros. are showing an original paperette, entitled "The World's Columbian." It is designed for tourists especially, having on the bottom of the box a neat blotting pad, and the box can thus be utilized by those who can secure no better support than a knee or a car seat. They are showing a new line of satin note with envelopes to match. It possesses considerable merit.

Castell Bros., of London, Eng., publish a natty line of booklets and toy books for this season's trade. The Copp, Clark Co. will show samples this month. Their calendars and booklets are much superior in design to those shown in previous seasons. Some booklets in roan and calf are exceedingly artistic and desirable. The toy books are novel.

Rand, McNally & Co. have had an agent in Toronto for some time extending their business in this country. He has now been withdrawn, and the Copp, Clark Co. will handle their lines of wall maps. These are one-sheet maps, with split rollers to prevent tearing loose; they are unvarnished, so that they can be seen from a distance no matter how the light strikes them. Another feature is the marking the names of the cities which are in the same meridian in a group on the margin; they also have much information concerning the latest Arctic explorations. Taken altogether the two series published by this firm, the Columbian and the Globe, are as good as, if not better than, any published. They are endorsed by such men as Father McCann and J. L. Hughes.

Mr. Boyd, of the Boyd, Bower, Brumell Co., is in England at present buying fancy goods for the fall trade. He will return about the end of May with a