



Make From \$16.50 to \$29.50 by Taking Advantage of Our

## SPECIAL MEN'S SUIT SELLING SCHEME.

## This is How We Do It:

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SERVICE

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E. Agent. St. John, N.

Mr. W. M. Ferguson has just returned from Montreal where he had been fortunate in procuring the OVERCUT from one of the largest tailoring firms in Canada. Just what OVER-CUT means you may not know. The number of suits taken from a web of cloth vary. Therefore when the cloth is cut there are invarably more suits than the manufacturer has sold to the trade. To keep these suits when the market is in the present condition would be very poor policy on his part. Hence our good fortune in being on the spot to secure these 100 tailored suits at a price that makes it possible to give them to our customers at a saving of from \$16.50 to \$29 50.

This is our first stock of ready made clothing since opening up last October as our policy was not to handle clothing until we could stock them to sell at a leasonable price. The fit and workmanship of these suits is superb. Made in Single and double breasted Models. The season's latest Young Men's as well as standard models for the conservative dresser. The materials are fine English Worsted, and Domestic High Grade Tweeds and Grey, Blue and Green Mixtures, Plain Stripes and Shadow Che.ks. Sizes 35-40. Our method of buying suits as well as our low overhead expenses make it possible to sell them at this low figure \$38.50. These 100 suits will not last over six days, immediate selection will be to your advantage.

This is a Strictly Spot Cash Sale.

FERGUSON & WALLACE. CAMPBELLTON, N. B.

YOUTH'S SUITS His First Long Pants. We have a limited number of Youth's First' Long er Suits. Sizes 33, 34 and 35. of these Ret mber School Closes shortly so get its for the boy at a Saving Price. \$32.50.

\$**2Q**.50