

HOW TO SUCCEED IN LIFE.

The president of the London Chamber of Commerce gives twelve maxims for success, which he says he has tried through twenty-five years of business experience:

1. Have a definite aim.
2. Go straight for it.
3. Master all details.
4. Always know more than you are expected to know.
5. Remember that difficulties are only made to be overcome.
6. Treat failures as stepping-stones to further efforts.
7. Never put your hand out further than you can draw it back.
8. At times bold; always prudent.
9. "Men say. What do they say? Let them say."
10. Make good use of other men's brains.
11. Listen well; answer cautiously; decide promptly.
12. Preserve by all means in your power "a sound mind in a sound body."

CANADIAN SARDINES.

An interesting account of one of Canada's new industries appears in the *Quebec Chronicle*. Mr. J. B. Letellier, a nephew of ex Lieutenant-Governor Letellier de St. Just, became satisfied that the Canadian sardines in the vicinity of Kamouraska, Que., were identical with those of the Mediterranean, and conceived the idea of founding a sardine canning industry in the St. Lawrence. In the winter of 1891-92, he put himself in communication with the principal packers of Italy, and ascertained the point from which comes the fine olive oil used in the packing of sardines. This delicate oil he purposes to use here. A company called L'Union Sardinere du St. Laurent, was formed and the services of a French specialist secured as overseer. The company has a capital of \$100,000, and expects during the coming summer to put up fully a million tins of the little fish. The factory is situated at St. Andre, about 110 miles below Quebec. Here they have for their female employees, who are drawn from neighboring villages, a large two storey hotel. During the season of packing, which is from the end of May to September, 250 to 300 people are employed in the factory, and \$1,500 to \$1,800 per week paid out in wages. Besides this, the fishermen and habitants who take the sardines in their fisheries are paid from \$4,000 to \$5,000 for their fish during the season. Large as was the output of the factory last season, it is interesting to know that it will be materially increased during the present year.

ENGLISH SHIPPING INTERESTS.

There is no industry in the United States as well protected as England protects her ocean carrying trade. The protection granted varies according to the necessities of the case, but is always enough to accomplish its purposes. The Canadian Pacific Railroad Company receives from the British or Canadian Gov-

B. C. CUSTOMS RETURNS.

The following is a summary of the customs returns for the four ports of the Province of British Columbia for the month of April, 1893:

IMPORTS.

	VICTORIA	VANCOUVER	WESTM'N'R	NANAIMO	TOTAL
Dutiable Goods.....	\$200,858 00	\$ 51,316 00	\$ 21,770 00	\$ 11,781 00	\$285,725 00
Free Goods.....	125,201 00	47,940 00	12,733 00	1,603 00	187,477 00
Total Imports.....	\$326,059 00	\$ 99,256 00	\$ 34,503 00	\$ 13,384 00	\$473,202 00

REVENUE.

Duty Collected.....	\$ 68,511 91	\$ 18,874 85	\$ 8,592 80	\$ 3,114 85	\$ 99,094 41
Other Revenue.....	10,613 43	1,757 12	89 20	237 30	12,677 05
Total Collections.....	\$ 79,125 34	\$ 20,631 97	\$ 8,682 00	\$ 3,352 15	\$111,771 46

EXPORTS.

The Mine.....	\$ 15,414 00	\$ 872 00	\$ 443 00	\$220,810 00	\$237,539 00
The Fisheries.....	1,208 00	1,560 00	4,987 00		7,755 00
The Forest.....	49,446 00	296 00			49,742 00
Animals and their produce.....	10,983 00	1,260 00	164 00	457 00	12,864 00
Agricultural.....	4 00	447 00			451 00
Manufactures.....	5,030 00	26,581 00	424 00	122 00	32,157 00
Miscellaneous.....	826 00	5,151 00	50 00		6,027 00
Total Exports.....	\$ 33,465 00	\$ 85,317 00	\$ 6,364 00	\$221,389 00	\$346,535 00

* \$420 gold coin and \$306 silver coin.

ernment enough to compensate for any loss it may suffer by under-bidding American lines. Having driven the American line between China and San Francisco from the field by means of subsidies, it is now proposed to attract the travel from Australia the same way. The *Toronto World* is quite certain that "Canada will take away from the Americans a big share of the carrying business between North America and Australia just as the Canadian steamship line played havoc with the traffic between San Francisco and China and Japan." The *World* declares also that the best class of visitors from Australia, China and Japan to the World's Fair will come by the way of Vancouver. England protects her interests where the cost of protection is not greater than its profits. She never refuses protection from principle. She would protect her agricultural interests but for the fear that the greater cost of breadstuffs would disable her in the hard-to-hand conflict for the markets of the world. But the free-trade party in the United States refuses protection on principle. It declares protection unconstitutional. It will have no interests that cannot sustain themselves in competition with the whole world. Steamship lines that cannot compete with foreign subsidized steamship lines must go. Under this rule, the American flag will soon disappear from the ocean. There is also danger that the free-traders may attack the clause in the navigation laws which excludes foreign vessels from the coast-wise trade.—S. F. Call.

FOREIGN COAL SHIPMENTS.

The following are the shipments for the week ending May 6—

Date.	Vessel and Destination.	Tons.
1.	Polar Bear, str., Alaska.....	33
2.	Haytian Republic, str., Portland.....	87
3.	Wachusett, str., Wilmington.....	2,467
4.	Montserrat, str., San Francisco.....	1,492
5.	Pioneer, str., Port Townsend.....	18
6.	Grandholm, ss., San Francisco.....	1,629
7.	Tacoma, str., Port Townsend.....	50
8.	Bawnmore, str., San Diego.....	3,000
Total.....		8,776

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