

## APPENDIX No. 3

Q. Do you handle salt fish at all?—A. Yes, sir.

Q. What classes of salt fish?—A. The most we handle are the package goods, such as the Acadia and the Pilot; a certain amount of green cod and a certain amount of salt mackerel and salt herring.

Q. Is there an increasing demand for that class of fish in Ottawa?—A. I think there has been an increasing demand this winter, although last winter we had an exceptional demand on account of the operations of the Associated Charities, who used salt cod. That made an increased demand for the time being.

Q. Do you buy that fish direct from the people who put it up?—A. Not always, no; usually not.

Q. Where do you make your purchases of salt fish?—A. For instance, to-day I bought some from Mr. Loggie, which he has in Montreal now.

Q. What kind would that be?—A. Green cod. The package goods we buy direct from the coast.

Q. With whom do you principally deal at the Atlantic coast?—A. The salt cod we get from the Maritime Fish Corporation—Robins, Jones & Whitman's product handled by the Maritime Fish Corporation.

*By Mr. Turgeon:*

Q. Do you handle a large quantity of green cod in Montreal?—A. Yes.

Q. Do you handle any green cod in winter-time?—A. Yes.

Mr. FOUND: Will you tell the committee what has been the increase in the consumption of fish in Ottawa, that is, taking the present and comparing it with five years ago?

The WITNESS: I could not do that, but in 1915 we handled over 100,000 pounds more than in 1914. That is fresh fish, leaving out of consideration herring, kippers and so on, in which there has also been a big increase.

Mr. FOUND: That is, you say there has been a steady growth all along the line.

The WITNESS: Yes, a very steady growth.

*By the Chairman:*

Q. What is the quantity of the fish you bring in by fast freight in the summer time?—A. We do not bring in very much by fast freight, that is fresh fish, because of the delay. I might say that a few weeks ago I was bringing some stock into Montreal, which reached there in the afternoon and got here the next morning before 10 o'clock. This week I received stock from Montreal which had been four days on the way owing to the storm. We cannot depend on the freight.

Q. You could in summer-time, so far as blockades were concerned, could you not?—A. Yes.

Q. Only then there might be a blockade of traffic?—A. Yes.

Q. Suppose the shipment of fish from Mulgrave to Montreal occupied 56 hours and then probably six hours longer from Montreal to Ottawa, and the fish were properly iced, it should reach you in good condition, should it not?—A. Yes, except in exceptionally hot weather.

Q. You produce a copy of an advertisement which you had inserted in the Ottawa papers, advertising February 29 as "Canada's Fish Day?"—A. Yes. It appeared in the three English papers and the French paper *Le Temps*.

Q. In that advertisement appears a list of the varieties of fish which you handle and the price in each case?—A. The price in each case.

Q. Did you have all these varieties of fish in stock at that time?—A. Yes, sir.

Q. In sufficient quantities to be able to supply the demand?—A. Yes, sir.

Q. And the prices you give here are the prices you charge your customers?—A. Yes, sir. I might say that the French paper advertised our oysters at 30 cents a quart, and we had to stand by that price too.