

TRADE TRACKING SYSTEM

87/12/23

WORKLOAD AND OFFICER SUMMARY  
ACTIVITY REPORT

FOR QUARTER 2 OF FISCAL YEAR 1987

POST : SANTIAGO

	NUMBER	% OFFICER-TIME CANADA	TOTAL-TIME LOC-ENG	PERSON-QTR
A. EXPORT ENQUIRIES				
FROM CANADA :	452	32.50	25.00	1.15
FROM TERRITORIES :	520	21.50	30.50	1.04
B. VISITS TO CLIENTS IN TERRITORY VISITS :	41	3.50	8.00	0.23
C. EXPORT PROMOTION PROJECTS & EVENTS				
FAIRS :	5	5.50	12.50	0.36
MISSIONS :	6	11.50	4.50	0.32
OTHER :	0	0.00	0.00	0.00
D. COMMERCIAL / ECONOMIC REPORTS COMPLETED :	14	3.00	10.00	0.26
E. INVESTMENT/PROMOTION ENQUIRIES				
FROM CANADA :	0	0.00	0.00	0.00
FROM TERRITORIES :	1	0.00	0.00	0.00
F. TECHNOLOGY INFLOW PROGRAM ENGR'S FRM CANADA :	0	0.00	0.00	0.00
CONNECTIONS ARRANGED :	0	0.00	0.00	0.00
G. PARTICIP'T'N IN PROG-RELATED EVENTS IN CANADA :	1	0.00	7.50	0.15
H. SERVICE REQUESTS FM GOV'T SOURCES-DEA REPTS :	0	0.00	0.00	0.00
FROM OTHER GOV'T SOURCES- CONTACTS :	18	1.00	2.00	0.06
- REPORTS :	3	2.50	0.00	0.05
I. ADMINISTRATION: PROGRAM MANAGEMENT & ADMIN. :		3.00	0.00	0.06
LEAVE, PROFESSIONAL DEVELOP :		16.00	0.00	0.32
J. SERVICE TO OTHER MISSION PROGRAMS :		0.00	0.00	0.00
***** TOTALS *****		100.00	100.00	4.00

NUMBER OF BUSINESS VISITORS FROM CANADA : 36  
FROM TERRIT : 57

NUMBER OF PEMD APPLICATIONS COMMENTED ON: 24

NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA-BASED : 2  
- LOCALLY-ENGAGED : 2