

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 4TH QUARTER OF 1986 (864)

Summary for POST: Bonn

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
	%	%	%	%		
A. Servicing Export Enquiries						
from Canada	21.7	0.0	40.0	0.0	1.05	188 (Enquires)
from Territory	2.0	0.0	10.0	0.0	0.16	103 (Enquires)
B. Export Promotion Projects and Events	3.0	0.0	10.0	0.0	0.19	0 (Projects/Events)
C. Other Trade Development Activities	1.7	0.0	0.0	0.0	0.05	
D. Promotional Projects	13.3	0.0	0.0	0.0	0.40	5 (Fairs/Miss/Conf.)
E. Servicing Investment Development from Canada	6.7	0.0	0.0	0.0	0.20	60 (Enquiries)
from Territory	16.7	0.0	0.0	0.0	0.50	50 (Enquiries)
F. Service to Government						
External Affairs	20.0	0.0	25.0	0.0	0.85	28 (Reports)
OGDs, Provinces, ETC	8.3	0.0	5.0	0.0	0.30	19 (Contacts)
G. Administration						
Program Management	6.0	0.0	0.0	0.0	0.18	
Leave, Professional Dev.	0.7	0.0	5.0	0.0	0.07	
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Total TID Program	100.1	0.0	95.0	0.0	3.95	
H. Other Programs	0.0	0.0	5.0	0.0	0.05	

Canadian Business Visitors: 69
Local Business Visitors: 40

Trade Officers: 4
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS