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Throughout its entire history the North American Life has lived up to its motto, "Solid as the Continent." Insurance in Force, Assets and Net Surplus all show a steady and per-To-day the financial position manent increase each year. of the Company is unexcelled.

1918 promises to be bigger and better than any year heretofore. If you are looking for a new connection, write us. We take our agents into our confidence and offer you service-real service.

Correspond with

E. J. HARVEY, Supervisor of Agencies.

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NEW BUSINESS RECEIVED. INCREASE 146% ASSURANCES, NEW AND REVIVED INCREASE 147% NEW PREMIUMS RECEIVED. INCREASE 166% ADMITTED ASSETS..... INCREASE 81%

The Company now has a Dominion License, and is extending its organization, and is prepared to offer advantageous terms to competent producers. Write to the

Winnipeg, Manitoba Head Office

"I Wish I Had Taken Twice As Much!"

Nothing is more often repeated in letters received at our office than the expression "I wish I had taken twice as much insurance while I was about it." When endowments, dividends or cash settlements are paid, the assured very often acknowledges the remittance with that remark. The truth is very few men take as much Life Insurance as they can reasonably carry—and repentance often comes when additional Insurance is not procurable. Probably every reader of this paper believes in Life Insurance and carries more or less of it but one should ask himself the question, Am I Carrying as Much Insurance as I can Afford? If the policyholders who are now entering the Company could read the evidence of gratified policyholders and beneficiaries, they would make a great effort to increase the amount applied for—and existing policy holders would double the amount of their protection. "One word more":—What income would your present insurance yield the beneficiary at say 8%?

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"We all desire to be well off, but few possess the effective desire of accumulation."

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