

Carpets, Curtains and Upholstery.

THE OUTLOOK IN CARPETS.

THERE are indications of a good business. This is the month when imports come in and reach retailers' hands, while the next two or three months retail dealers will place sorting orders as the state of trade warrants. The long-threatened rise in prices affecting imported goods is taking effect, in tapestry carpets the increase being 25 per cent since October 1. All carpets have advanced about 5 per cent. since December 1, and it is reported that another advance on oilcloth (both Canadian and imported) will take place soon, owing to great advances in linseed oil. It is supposed that the higher freight rates will affect all imported goods, especially such bulky articles as carpets and flooroils.

The carpet designs this year show considerable taste. In colors, the green shades hold their own, and reds are stronger and better property in all qualities. There are some fine brussels carpets this season, and these have been directly copied in tapestries. There is quite a demand for small designs again. It is said, regarding imported goods, that orders will be late filling, as most mills now only promise April delivery, and that at a higher price.

TRADE REPORTS.

There is an expectation that Spring trade will be good. The W. R. Brock Co., Limited, have made extra preparations for an increased business. The range of carpets shown in their department includes the best known lines in tapestry, brussels, axminsters, velvets, besides an assorted range of union, wool and hems. There is a good demand in all these lines, and this firm are prepared to show their customers exceptional values during March, when so many buyers visit the market. In the same warehouse a complete range of the new things in Nottingham, Scotch and Swiss lace curtains, art muslins, cretonnes, etc., Japanese matting, are very much in vogue, and the coming season will probably be more used than ever, as people are finding out that they are both a clean covering and are very sightly as well.

John Macdonald & Co. have opened up for Spring their range of curtains, curtainettes, scrims and a large part of their tapestry carpets and tablecovers.

The Dominion Brussels Carpet Co., Limited, have been forging ahead lately. Their new and commodious factory is thoroughly equipped, and work in all departments is being vigorously pushed forward. The company, in addition to weaving carpets, are making their own yarns. Since November 1 they have been working altogether on Spring orders, and these have been constantly on the increase.

A look through the extensive range of carpets and rugs, curtains, etc., which S. Greenshields, Son & Co. have in stock will satisfy the prospective buyer. THE DRY GOODS REVIEW representative was shown through the other day. Importations for Spring are being received every day just now, and the outlook is most promising for a large trade. Among the new arrivals are extra large shipments of Swiss curtains and sash goods for Spring. Exceptionally good value is to be had in Nottingham curtains, to retail from 75c. to \$1.25. In carpets, attention is drawn to good values in velvet effects,

axminsters. The ordinary brisk run is keeping up, and the great trouble is the want of room. They are eagerly looking forward to the time when their new warehouse will be ready for occupation. In answer

to the remark that there would be lots of room for everybody there, the reply was, "Well, we will be able to fill it," and, from all appearances, they will.

The trade should be on guard against a carpet being offered as all wool which contains very little wool. One piece was submitted to an analytical chemist, who reports that it is composed of 5 to 10 per cent. wool, 25 per cent. cotton, and the remainder jute.

ADVANCE IN UPHOLSTERY GOODS.

In sympathy with the general advance in prices of all fabrics and other goods, manufacturers of upholstery goods have recently been obliged to make several advances to cover additional cost. Messrs. Geo. H. Hees, Son & Co. were fortunate in laying in a big stock of these goods at an early date, and will give the trade the benefit of their foresight. Their new showrooms and warehouse, 43 St. Sacrament street, Montreal, are becoming very popular with the trade of that city and vicinity.

CARPET TRADE IN THE WEST.

The carpet trade in British Columbia is in good hands. While in the majority of cases carpets form one department in a general dry goods store, there are some nice carpet stores, at some points, which carry stocks of good quality and are very creditable establishments. This was the impression THE REVIEW got after a chat with Mr. John Lindsay, representing John Macdonald & Co., who returned last month from a tour of the West in the interests of the firm's carpet department. Mr. Lindsay visited Victoria, Vancouver, New Westminster, Nelson, Greenwood, Grand Forks and other places, and reports the trade in good condition. The merchants out West, as a rule, ask for good goods and don't want cheap lines at any price. They find it easier to sell a \$1 than a 25c. carpet. The commercial outlook for next Spring is satisfactory, as the Manitoba and Territories' crops proved excellent, while the British Columbian mining industry has been opening up more this year than in previous seasons. The newest district is the Boundary country in which are found such towns as Columbir, Grand Forks and Greenwood. There are mines all through this district. The new railway from Robson Junction to Midway has just been opened. Nelson is a place of great promise.

CANADA SUPPLYING CARPET DEALERS.

It must be gratifying to the carpet trade of Canada to know that so many of the requirements of their business can be had without having to send out of the country for them, thus saving much time, freight, duty, etc.

Take plain terries, for instance; being much sought for, The Toronto Carpet Mfg. Co. commenced their manufacture, and it evidently proved a desideratum to the trade, as this firm state that orders have been very numerous.

It might be stated here that many of the smaller carpet dealers should keep pace with the latest ideas and introduce them to their customers, thus showing that they can get in their own towns the latest furnishing ideas. Here is one of the