



Men Who Lead in Finance

Society Ladies, exquisitely furnished homes, foremost musicians, and leaders in every walk of life enjoy themselves with Karn Players. This is important for salesmen, because just as the small investors want to know what the banks, trust companies, and such concerns put their money into, so the average buyer is influenced by the make of player chosen by the prominent people who are not limited in the price.



This, coupled with the ease with which prospective buyers can be shown the wealth of music at their disposal through the Karn player, makes the Karn the salesman's favorite.

The KARN-MORRIS Piano & Organ Co., Limited

Head Office—WOODSTOCK, ONTARIO

Factories—WOODSTOCK and LISTOWEL