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Manufacturer upon the Agricultural Producer By Guy C. Pelton,

Canadian Manufacturers' Success Depends upon the Raw Material Provided by the Agriculturalists—with one exception—Cotton.

In the discussion from time to time of the progress and expansion of manufacturing industries of Canada, little is said of the important part which the agricultural producers play in industrial development. With the one exception of cotton, practically all of the manufacturing industries of Canada get their raw material from the rural worker.

We find in the manufacturing statistics, that the food manufactures are valued at over \$390,000,000 annually in Canada. Included under this classification are the flour mills, the fruit and vegetable canneries, and the numerous other canned and boxed manufactures, almost all of which, with the exception of fish, are made up from the products of the farms. These food manufacturies use materials—raw produce—every year, valued at over \$305,000,000, and they pay around \$25,000,000 annually in wages. Canned and other meats account for over \$80,000,000 annually, while millions are represented in canned and boxed fruits and vegetables.

The woolen manufacturies of Canada with an output around \$15,000,000 annually use raw wool valued at close to \$9,000,000, this fifteen million production being only in yarns, pulling and carding wool and not including clothing. Can-ada's clothing statistics of manufacture do not divide the woolen and cotten departments, but as the total clothing industries approximate an output exceeding \$50,000,000 annually, at least an additional \$15,000,000 may be added as woolen production, making the entire woolen manufactures approximate \$30,-000,000.

Flour manufactures exceed \$115,000,-000 annually and condensed milk production exceeds \$3,500,00 annually. Dairy products, jams and jellies, stock foods and breakfast foods—all dependent upon the agricultural producer—account for

an annual output exceeding \$6,000,000. The agricultural implement output is worth around \$15,000,000 annually and while is not dependent upon the agriculturalist for the raw material for manufacture, is absolutely dependent upon the agriculturalists for the market. The dairy production of Canada shows over \$26,000,000 annually in creamery butter and \$35,000,000 in cheese.

At the last census of Canada the rural population exceeded the urban population, so that more than fifty per cent of the buyers of manufactured products are rural residents. From this it may be estimated that of the manufacturing production of Canada which in one year exceeds \$1,381,225, at least \$500,000,000 is purchased by the agriculturalists, and it may further be estimated that nearly half of this entire production is further dependent upon the agriculturalist for the raw produce.

The leather industries of Canada whose annual output exceeds \$70,000,000 are also dependent largely upon the ranchers of Canada for their raw produce, the value of the hide and leather purchases in a year required to keep these factories busy exceeding \$45,000,000. A large proportion also of the liquors and beverages are manufactured from grains grown by the agriculturalists, such purchases of raw material exceeding another \$10,000,-000 annually.

The industries in Canada which may be termed purely manufacturing agricultural industries and not including woolen factories, canneries or clothing factories, have a very large output, the dairy output alone including cheese and butter having an outpost exceeding \$70,-000,000 which is divided among 3,500 establishments. The estimated yield of milk is now placed at over 10,000,000,000 pounds. The creamery butter production exceeds 82,000,000 pounds and the cheese production in a year exceeds 190.-

000,000 pounds. Thus the agriculturalists of Canada are

The Dependence of the not only the mainstay of the agricultural Leather development of the country, but they are Grains and malt, etc., for also the mainstay of the manufacturing beverages, liquors industries, and form in themselves more Dairy manufactures—creamthan fifty per cent of the consumers or ery butter and cheese ... buyers of Canada's home markets. The Miscellaneous estimate 1918 Year Book when it is published at Ottawa will show some surprising increases in agricultural production and in the share which they formed in the tics for 1915 to 1918. entire industrial development of Canada, in war trade as well as in peace trade. Materials Supplied Canadian Manufacturing Industries by the Farmers of

Canada. Food Products-raw materi-

.....\$ 305,000,000 als Woolens-raw wool (including estimate for wools used in clothing industries

but not separately classed)

\$470,000,000 *All figures based on average of statis-

The teacher was instructing the class in the rudiments of the English language. "John," she said, "make a sentence using the word 'indisposition."

John, who was evidently of a pugilistic turn of mind, assumed an aggressive pose, and announced:
"When yous wants to fight, you stands
30,000,000 in dis position."

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