

pany by incorporating in their annual reports, condensed extracts of the literature that the company would be distributing, as was done at points in the Territories, and by becoming a medium for the distribution of advertising matter. To be perfectly frank with them he could say that the time would no doubt come when the C. P. R. would have to ask the support of the Board in several different ways. When they did they could be judged by what they had done in keeping their promises.

Mr. Dennis then dealt with the tourist traffic, and emphasized the great good that would result from its development. He described the two classes of people who made up this tourist movement, namely, those seeking land for settlement and those who had made money and were travelling for pleasure. He pointed out that owing to its manifest advantages

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should be made to centralize at Victoria, an opinion in which both Mr. Marpole and Capt. Troup concurred.

He then referred to the various excursions that had come and were coming here, making especial allusion to the trip of the Washington Press Correspondents—an excursion organized by the company. He announced that about the end of next month there would come to British Columbia a very important body, the editors of the agricultural journals of the United States. Two years ago the company had organized an excursion through Manitoba and the Territories of American agricultural editors, and a vast amount of good had resulted from it. This year the party would be even more extensive, representing a constituency of eleven million readers. They would spend a day in Victoria and a day on a trip up the E. & N. line. When definite dates were fixed he would ask the Board to entertain the visitors in some way during their stay in this city.

Mr. Dennis then touched upon what he considered a delicate subject, namely, the trouble the C. P. R. were having in connection with their shipping from

this port. He knew there were two sides to every question, but in this instance he did not think the company were unreasonable in their attitude. Considering the large interests the company had here the fact that this was the headquarters of the coast shipping department, and that the company had done their utmost to centralize the tourist traffic here, he thought they should have every

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they could ask for. That was what they expected to get. Capt. Troup had taken the matter up at Ottawa, but could get no relief. If the company were asking for anything unreasonable, Mr. Dennis again pointed out, they should not receive it.

Mr. Dennis's remarks as reported here referred to the difficulty between the C. P. R. shipping officials and the local shipping master with reference to the matter of licence for masters, the particulars of which have already been published in the Times.

On behalf of the Board of Trade, President Pitts thanked Mr. Dennis for his address. The Board would do their utmost to assist in the Island development. They would also willingly entertain the visiting editors. In regard to the trouble in shipping he would appoint a committee to interview the shipping master and Capt. Troup, the committee to consist of W. T. Oliver, Capt. Cox and Stephen Jones.

In reply to a question by D. R. Ker, Mr. Dennis said that the question of improving the E. & N. shipping facilities was receiving attention. The station accommodation would be considerably enlarged, while it was the intention to move the land office from its present location to the ground floor, and to put it in an up-to-date condition.

To Mr. Forman, Mr. Dennis said that in the Bellingham district the cost of clearing some of the land was as low as thirteen dollars an acre, but that which was timbered ran from \$25 to \$50 per acre, which in his opinion was a very moderate cost. It sold at \$60 to \$75 per acre.