

*Just six months ago our company procured a world product mandate by taking advantage of both lower costs and the availability of experienced people in this country. The fact that Canada has a less stringent approval process relating to our company's technology also substantially worked in our favour.*

**Donald Hurley**  
President  
Medtronic of Canada Ltd.

*U.S. subsidiaries are sending work to Canada because of the quality of the work force here.*

**Paul Manson**  
President  
Unisys GSG Canada

*We have a well educated and loyal work force.*

**William Waite**  
President & CEO  
Siemens Electric Ltd.

*Innovation caused our parent organization to invest in Canada. The company had to invent products that didn't exist elsewhere and saw the opportunity to do so in Canada. Today, we are worldwide leaders in certain product categories and were able to accomplish this by following the entrepreneurial approach initiated by a Canadian CEO.*

**Dan Branda**  
President & CEO  
Hewlett-Packard (Canada) Ltd.

*We find there are fewer restrictions on transfers of technology in Canada than in the U.S. It is therefore easier for our Canadian subsidiary to establish strategic alliances with firms in other countries.*

**William Coyle**  
Vice-President - Business Development  
and Government Affairs  
AlliedSignal Aerospace Canada

*The quality of our manufacturing work force is reflected in the ability of line operators to interact directly with systems and information management technology.*

**Geordie Beal**  
Vice-President  
Strategy, Development & Total Quality  
Kraft Canada Inc.