

I. Introduction

From 1987 to 1991, the African Development Bank has been targetted to lend BUA 5.65 billion,* while between 1988 and 1990, the African Development Fund will lend FUA 2.22 billion.** Together with the Nigerian Trust Fund, they make up the African Development Bank (ADB) Group. The Bank's potential has grown steadily, as these amounts by themselves, are larger than the cumulative amount lent by the Bank from its inception in 1963 until 1984.

In the coming years, the Bank will give priority to the agriculture, public utilities, education and health, transportation, and industrial sectors.

It appears that Canadian firms are not taking full advantage of the potential contracts available through the financing operations of this important regional institution.

This publication is intended to explain the procedure for awarding contracts and the opportunities offered by the ADB, and to assist Canadian consultants and suppliers in better understanding the conditions necessary for successful bidding on these potential contracts.

* 1 BUA - C\$1.68

** 1 FUA - C\$1.54