

REPORT 4  
88/02/02

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 601-BOSTON

004-DEFENCE PROGRAMS, PRODUCTS, SERV  
UNITED STATES OF AMERICA

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

REVITALIZE CDA/ESD WORKING GROUP

ADVISING CANADIAN COMPANIES OF CBD ACTIVITY IN REGION.

ANTICIPATED RESULTS:

ENHANCE R. & D. OPPOTURNITIES IN COMMUNICA-  
TIONS AND ELECTRONICS.

MORE BIDS BROM CANADIANS ON U.S. MILITARY  
CONTRACTS.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 HELD SEMI-ANNUAL CDA/ELECTRONIC SYSTEMS DIVISION  
WORKING GROUP MEETING.

POSSIBLE SHARED DEVELOPMENT PROJECTS IDENTIFIED.  
GROUNDWORK LAID FOR BREIFINGS ON AIR TRAFFIC CO-  
NTROL.

QUARTER: 1 CANADA U.S. SUBCONTRACTORS CONFERENCE MONTREAL  
, CANADA JUNE 16-17, 1987.

17 BUYERS FROM 6 DEFENCE PRIME CONTRACTORS IN  
THE NEW ENGLAND TERRITORY VISITED CDN MFRS IN  
MONTREAL FOR THE PURPOSE OF EXPANDING THEIR VEN-  
DOR BASE.

QUARTER: 2 ORGANIZED SEMINAR AT HANSCOM AIR FORCE BASE ON  
ATALARS AND MICROWAVE LANDING SYSTEMS.

INTRODUCED CANADIAN COMPAIES AND PROMOTED CDN  
CAPABILITIES WITH TECHNICAL AND PROCUREMENT  
STAFF AT HANSCOM AFB.

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QUARTER: 4 -----