

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 4TH QUARTER OF 1986 (B64)

Summary for POST: Buenos Aires

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)	
	CANADA-BASED		LOCALLY-ENGAGED				
	TRADE	NON-TRADE	TRADE	NON-TRADE			
		%	%	%	%		
A. Servicing Export Enquiries	from Canada	22.5	0.0	34.0	0.0	1.47	305 (Enquires)
	from Territory	4.0	0.0	13.7	0.0	0.49	102 (Enquires)
B. Export Promotion Projects and Events		22.5	0.0	2.0	0.0	0.51	59 (Projects/Events)
C. Other Trade Development Activities		2.5	0.0	6.7	0.0	0.25	
D. Promotional Projects		1.0	0.0	20.0	0.0	0.62	6 (Fairs/Miss/Conf.)
E. Servicing Investment Development	from Canada	1.5	0.0	1.7	0.0	0.08	2 (Enquires)
	from Territory	0.0	0.0	0.0	0.0	0.00	0 (Enquires)
F. Service to Government	External Affairs	15.0	0.0	8.3	0.0	0.55	15 (Reports)
	OGDs, Provinces, ETC	10.0	0.0	5.0	0.0	0.35	20 (Contacts)
G. Administration	Program Management	12.5	0.0	0.0	0.0	0.25	
	Leave, Professional Dev.	7.5	0.0	7.3	0.0	0.37	
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Total TID Program		99.0	0.0	98.7	0.0	4.94	
H. Other Programs		1.0	0.0	1.3	0.0	0.06	

Canadian Business Visitors: 79
Local Business Visitors: 90

Trade Officers: 5
Non-Trade Officers: 0

Note: Percentage values may not add
due to rounding adjustment;
maximum adjustment is 1 percent

COMMENTS