

PROGRAM RESULTS: AFRICA & MIDDLE-EAST

BUSINESS ACTIVITY

During the October - December 1993 period seventeen posts reported the following business activity:

- 35 EXPORT SALES WORTH \$171.69 MILLION
- 3 NEW BUYING CONNECTIONS / 9 AGENCY AGREEMENTS
- 7 NEW JOINT VENTURES WORTH / 3 LICENSING AGREEMENTS WORTH \$0.5 MILLION
- 1 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA
- 3 CANADIAN INVESTMENT IN TERRITORY WORTH \$20.01
- 6 TECHNOLOGY TRANSFERS

HIGHLIGHTS:

- \$100 Million sale of Engines for Executive Jet (Tel Aviv)
- \$12 Million sale of Shunter Locomotives (Algiers)
- \$7 Million sale of Lentils and Peas (Algiers)
- \$6.6 Million sale of Turnkey Pharmaceutical Plant (Amman)
- \$5 Million new agency agreement for Narcotics Detection Device (Tel Aviv)
- \$3 Million sale of Bombardier DASH 8 Airplanes (Yaounde)

KEY STATISTICS: for the seventeen posts reporting workload information

Missions Reporting To

		GBT
No. Trade Enquiries	Cdn	4599
	Local	6962
No. Investment Enquiries	Cdn	23
	Local	69
No. Business Visitors	Cdn Pr / Pub	826 / 106
	Local Pr / Pub	1605 / 154