

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 3RD QUARTER OF 1986 (863)

Summary for SUB-REGION: MIDDLE EAST

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)	
	CANADA-BASED		LOCALLY-ENGAGED				
	TRADE	NON-TRADE	TRADE	NON-TRADE			
A. Servicing Export Enquiries							
	from Canada	21.6	0.0	28.9	0.0	5.77	1831 (Enquiries)
	from Territory	15.3	0.0	28.1	0.0	4.93	1706 (Enquiries)
B. Export Promotion Projects and Events		4.7	0.0	5.4	0.0	1.15	24 (Projects/Events)
C. Other Trade Development Activities		6.3	0.0	5.1	0.0	1.31	
D. Promotional Projects		15.8	0.0	14.5	0.0	3.49	29 (Fairs/Miss/Conf.)
E. Servicing Investment Development							
	from Canada	2.9	0.0	4.5	0.0	0.84	50 (Enquiries)
	from Territory	4.6	0.0	3.5	0.0	0.93	166 (Enquiries)
F. Service to Government							
	External Affairs	6.2	0.0	3.2	0.0	1.09	83 (Reports)
	OGDs, Provinces, ETC	4.0	0.0	2.2	0.0	0.72	89 (Contacts)
G. Administration							
	Program Management	10.5	0.0	0.8	0.0	1.35	
	Leave, Professional Dev.	5.7	0.0	3.8	0.0	1.10	
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Total TID Program		97.6	0.0	100.0	0.0	22.68	
H. Other Programs		2.5	0.0	0.2	0.0	0.32	

Canadian Business Visitors: 486
Local Business Visitors: 699

Trade Officers: 23
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS