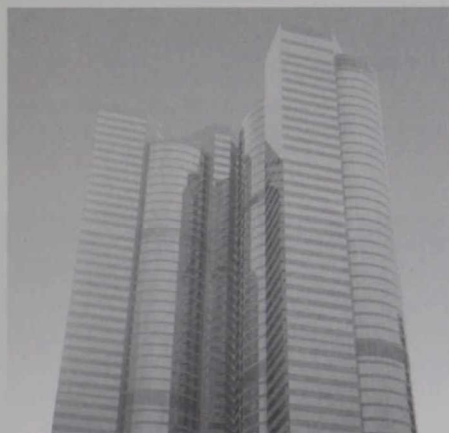


## CANADIAN COMPANIES IN THE NEWS

### Canadians happy to provide products for Hong Kong's building boom

Canadian companies made their presence felt during IBEX, an international building exhibition in Hong Kong in June. Fifteen Canadian firms made up the exhibition's Canadian Pavilion whose theme was "Canada Exports, Hong Kong Builds."



Canadian products helped build Exchange Square.

The theme was significant, says Senior Trade Commissioner Colin Russel, since Canadian building technology and consulting services, construction equipment and building products are seen throughout Hong Kong. The Cross Harbour Tunnel, the Hongkong Shanghai Bank building, The Landmark, Exchange Square, Lippo Centre, Hong Kong China City, No 9 Queen's Road Central building, and most recently Capital Place are significant examples of how Canadian know-how and products have made their mark in Hong Kong.

It was the seventh time that Canada has participated in IBEX.

Canadian companies who took part were: Ang International Group/Ang Engineering Ltd; Bay Mills Limited/Bayex Division; Canadian Protective Products Inc; Crystal Sky International Ltd; Enviro Safe Building Products; Hi-Lite Systems; Interstyle Ceramic Industries Ltd; Kindred Industries/Division of Waltec Inc; Les

Bois J.M. Arbour Inc; MAAX Mirolin Industries Inc; Oakwood Lumber & Millwork Co Ltd; PG Bell Architectural Porcelain; Permaquik Corp; and Uniboard Canada.

### Manitoba firm in China

Manitoba firms Teshmount Consultants Inc and Feed-Rite Ltd have won contracts in the People's Republic of China totaling about C\$4 million.

Teshmount was awarded a C\$2 million contract to provide consulting services to the South China Power Joint Venture Corporation on a High Voltage Direct Current Transmission System in southern China. Teshmount will carry out system studies and prepare international bidding documents to procure telecommunication equipment among other things.

Meanwhile, Feed-Rite is the lead company in a C\$2 million contract signed with China's Shanghai Poultry and Egg Corporation. Under the terms of the agreement, Feed-Rite will design and build a feed pre-mix plant capable of producing 5,000 metric tonnes of pre-mix per year. This is enough to produce one million tonnes of complete feed, which is enough to market over three million 100-kg pigs annually.

### Telelobe Canada strengthens presence in Asia Pacific



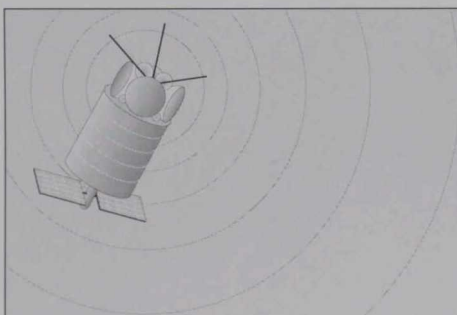
Mr Christian Sarrazin

Telelobe Canada, one of the world's leading intercontinental telecommunications companies, has announced the appointment of Christian Sarrazin as Vice President and Managing Director of its new Hong Kong office to help

strengthen and further its presence in the Asian Pacific region.

Sarrazin comes from the Canadian Foreign Service where he has served abroad in the United States, Hong Kong and China, notably as Consul General in Shanghai. Prior to his appointment he served as Chief Operating Officer of the Canadian Commercial Corporation, a Canadian government agency dedicated to international trade.

Telelobe Canada is headquartered in Montreal and has a network of transoceanic cables and satellites which reaches more than 200 countries. ♦



## Hong Kong news broadcast live to Canada

BY HAROLD MANDEL

ATV News has commenced transmitting live every evening to Chinese audiences living in North America.

This was made possible through an agreement between ATV and North America Television Ltd. NATV is a Chinese satellite service with a footprint covering Canada, the United States and Mexico. With the inauguration of this service, an estimated three million Chinese living in these countries will be able to receive speedy, up-to-the-minute news from Hong Kong and the Asian region.

ATV also provides its other programmes, including dramas, variety shows and specials, documentaries and travelogues to television stations in Canada, the US and worldwide, says Kenneth Au, ATV's assistant marketing manager.

The news, which is being broadcast Monday to Friday, will start from 8 pm Hong Kong time every night and last 30 minutes.